Ottawa Light Rail Commission

Robert Pattison on Friday, May 6, 2022



77 King Street West, Suite 2020 Toronto, Ontario M5K 1A1

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4	OTTAWA LIGHT RAIL COMMISSION
5	INFRASTRUCTURE ONTARIO - ROBERT PATTISON
6	MAY 6, 2022
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12	Held via Zoom Videoconferencing, with all
13	participants attending remotely, on the 6th day
14	of May, 2022, 9:03 a.m. to 12:01 p.m.
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1	COMMISSION COUNSEL:
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3	Kate McGrann, Co-Lead Counsel Member
4	Emily Young, Litigation Counsel Member
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7	PARTICIPANT:
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9	Robert Pattison, Infrastructure Ontario
10	
11	Sarit Batner, Julie Parla and Solomon McKenzie,
12	McCarthy Tétrault LLP
13	
14	
15	ALSO PRESENT:
16	
17	Judith Caputo, Stenographer/Transcriptionist
18	Benjamin Bilgen, Virtual Technician
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1	INDEX OF EXHIBITS
2	
3	NUMBER/DESCRIPTION PAGE NO.
4	(None).
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10	* * The following is a list of documents undertaken
11	to be produced or other items to be followed up * *
12	
13	INDEX OF UNDERTAKINGS
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15	The documents to be produced are noted by U/T and
16	appear on the following pages: 28:6, 100:25
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1 -- Upon commencing at 9:00 a.m. 2. 3 ROBERT BRUCE PATTISON: AFFIRMED. 4 KATE McGRANN: Good morning, 5 Mr. Pattison. My name is Kate McGrann, I'm one of 6 the co-lead counsel for Ottawa Light Rail Transit 7 Public Inquiry. 8 I'm joined this morning by my 9 colleague, Emily Young, she's a member of the 10 Commission's counsel team. 11 The purpose of today's interview is to 12 obtain your evidence under solemn declaration for 13 use at the Commission's Public Hearings. 14 This will be a collaborative interview, 15 such that my co-counsel, Ms. Young, may intervene 16 to ask certain questions. If time permits, your 17 counsel may also ask follow-up questions at the end 18 of the interview. 19 The interview is being transcribed, and 20 the Commission intends to enter this transcript 21 into evidence at the Commission's Public Hearings, 22 either at the hearings or by way of procedural 23 order before the hearings commence. 24 The transcript will be posted to the 25 Commission's public website, along with any

corrections made to it after it is entered into evidence.

The transcript, along with any corrections later made to it, will be shared with the Commission's participants and their counsel on a confidential basis before it's entered into evidence.

You will be given the opportunity to review your transcript and correct any typos or other errors before the transcript is shared with the participants or entered into evidence. Any non-typographical corrections made will be appended to the transcript.

Public Inquiries Act 2009: A witness at an inquiry shall be deemed to have objected to answer any question asked him or her on the ground that his or her answer may tend to incriminate the witness, or may tend to establish his or her liability to civil proceedings at the instance of the Crown or of any person, and no answer given by a witness at an inquiry shall be used or be receivable in evidence against him or her in any trial or other proceedings against him or her thereafter taking place, other than a prosecution for perjury, in

1 giving such evidence. 2. As required by Section 33 (7) of that 3 Act, you are hereby advised that you have the right 4 to object to answer any question under Section 5 of 5 the Canada Evidence Act. If at any point during your interview 7 this morning, you need to take a break, just let us 8 know and we will pause the recording. And we're 9 going to take a brief break about halfway through. 10 To begin, would you just provide us 11 with a brief description of your professional 12 background as it relates to the work that you did 13 on Stage 1 of Ottawa's Light Rail Transit Project. 14 My professional ROBERT PATTISON: 15 background is, I'm a lawyer, although I wasn't 16 practicing at the time. 17 I was the Head of Infrastructure 18 Ontario's LRT team, member of the Civil 19 Infrastructure Group at Infrastructure Ontario, and 20 I led the team at IO that was responsible for the 21 Confederation Line project. 22 KATE McGRANN: You mentioned TO's LRT 23 When was that team created? team. 24 ROBERT PATTISON: We were created in 25 2009.

1 KATE McGRANN: And what did that team 2 do in between 2009, and when it began working with 3 Ottawa on the Stage 1 of the LRT project? 4 ROBERT PATTISON: During that period, 5 there were a variety of transit projects that were 6 being developed by various owners. And so we were 7 doing a lot of analysis work and preparing for 8 those, and budget development on some projects. 9 We also procured the DBF contract for 10 the 3.2-kilometre-long UP Express rail spur 11 connecting Toronto Pearson Airport to the GO main 12 And that happened, I can't remember exactly. 13 I think that was 2010 we closed that deal, I 14 believe. 15 And how many people are KATE McGRANN: 16 on IO's LRT team when it was created? 17 ROBERT PATTISON: When it was created, 18 and forgive me, this is 13 years ago, I want to say 19 three or four, at the time. 20 KATE McGRANN: And did the membership 21 of that team stay consistent from its inception 22 through to when that team began to work on Ottawa's 23 LRT? 24 ROBERT PATTISON: No, it evolved over 25 time.

1 KATE McGRANN: Had IO through its LRT 2 team or otherwise, been involved in a DBFM delivery 3 of a light rail transit project prior to Ottawa? Involved in, yes. 4 ROBERT PATTISON: 5 Procured, no; delivered, no. KATE McGRANN: Could you explain that 7 answer, please? 8 ROBERT PATTISON: Yes. So again, we 9 were involved in things like looking at budget 10 development, scoping, how to package up the 11 projects into commercial packages that could be 12 Primarily that work during that period was 13 for Metrolinx. 14 KATE McGRANN: And you said you were 15 involved in -- not procuring, and not something 16 I missed it, I'm sorry. 17 ROBERT PATTISON: Yeah, so the only 18 procurement that we had been involved in for a rail 19 project, and it's not an LRT project, was the UP 20 Express spur. So that was the only -- sorry, 21 forgive me. Sorry, and I've got to think about the 22 dates here. 23 Again, not a linear project, but the 24 Sheppard Light Rail Maintenance and Storage 25 Facility, that was a procurement that ultimately,

1 as I recall, did not close. We didn't reach 2 substantial or -- sorry, we didn't reach financial 3 close on that, which is when the deal becomes 4 effective. 5 And I'm struggling to remember. I 6 believe that that was before Ottawa. I believe 7 that was before Ottawa. 8 KATE McGRANN: And was that to be 9 envisioned to be delivered by a DBFM model? 10 ROBERT PATTISON: That was going to be 11 a DBFM model, yes. 12 KATE McGRANN: With respect to IO's 13 involvement in Stage 1 of Ottawa's LRT, please 14 explain how IO came to be involved in that project. 15 I'm not sure about ROBERT PATTISON: 16 how we were involved in discussions with the City 17 of Ottawa. My involvement commenced in the spring 18 of 2011, at around the time, or approaching the 19 time the RFQ, the request for qualifications, from 20 the City was going to hit the street. 21 I know that we've been -- I had heard 22 talk in the hallways that we were interested in the 23 project, but hadn't really been involved in any way 24 prior to the spring of 2011. 25 Did IO become involved KATE McGRANN:

1 before you personally became involved? 2. ROBERT PATTISON: As far as I know, 3 there was no mandate. It was more in terms of 4 seeking -- forgive me if you can hear my dog in the 5 back barking. It was more in seeking the mandate to 7 be involved in this transaction. 8 Okay, so --KATE McGRANN: 9 Sorry, yeah, if ROBERT PATTISON: 10 there's anything other than that, I'm not aware of 11 it. 12 So others at IO were KATE McGRANN: 13 involved in seeking the mandate, and you were not 14 involved in that aspect of the work? 15 ROBERT PATTISON: That's right. 16 KATE McGRANN: But once substantive 17 discussions about the actual project started taking 18 place with the City, were you involved in the 19 outset of that? 20 ROBERT PATTISON: Yes. 21 Sorry, I should say, I'm not aware of 22 substantive discussions before that time, I'm not 23 aware of that. 24 KATE McGRANN: Was it the case that IO 25 was seeking to be involved on its own initiative,

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    or was a request made from the City; do you know?
 2.
                                   I don't know.
                ROBERT PATTISON:
 3
                KATE McGRANN:
                              Was there any
 4
    requirement from the Province that this project be
 5
    run as a P3?
                ROBERT PATTISON: Not that I'm aware
 7
    of.
 8
                KATE McGRANN: At the time that you
 9
    became involved, had a decision been made, first of
10
    all, to deliver this project by way of a P3 model?
11
                ROBERT PATTISON: I don't know what
12
    decisions the City had made or what plans they had
13
    prior to the time we got involved.
14
                KATE McGRANN:
                                What was the status of
15
    the project in terms of delivery model when you
16
    ioined?
17
                ROBERT PATTISON:
                                   I recall that there
18
    was discussion about the model, but I honestly
19
    don't know.
                 I don't know if the City was still
20
    thinking, or if they had made a decision and they
21
    changed it, I just -- I don't know whether there
22
    was a decision that was changed, or whether this
23
    was sort of the last step in an evolutionary
24
    process, I don't know the answer to that.
25
                KATE McGRANN:
                                Then more specifically,
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1 looking at the City's decision to proceed by way of 2 design-build-finance-maintain -- which we'll refer 3 to as "DBFM" shorthand throughout this morning's 4 discussion -- was IO involved at all in advising 5 the City on which P3 procurement model to choose? ROBERT PATTISON: Yes. And as I recall 7 we did recommend a DBFM. 8 Do you recall what else KATE McGRANN: 9 was on the table as far as a delivery model? 10 ROBERT PATTISON: I believe that 11 design-build-maintain without financing was on the 12 table, I don't know if there were other options. 13 But as I recall, they were considering that. 14 KATE McGRANN: Before I ask you some 15 questions about the basis of IO's recommendation 16 that the City proceed by way of DBFM, I do have a 17 couple of questions for you about IO's role more 18 generally on the project. 19 I understand that IO typically acts as 20 an agent of the Crown in the projects that it takes 21 on; is that accurate? 22 ROBERT PATTISON: That is my 23 understanding, yes. 24 KATE McGRANN: What does that mean, as 25 far as IO's authority and role on the projects in

1 which it's acting as agent of the Crown? ROBERT PATTISON: You're asking for an 3 opinion that I'm just going to be really cautious 4 as a lawyer, I don't know. 5 I don't know the legal -- so let me 6 answer that in two ways. I don't know the legal 7 aspects of agency in this context. 8 What I will tell you is, IO was 9 created, as I understand it, for the purpose of 10 bringing the good project management discipline to 11 major capital projects that everybody would 12 implement if they had the time, if they had the 13 authority. 14 And we have a role, for instance, on a 15 typical project, when we are agent -- again putting 16 aside the legal aspect of it -- on projects, so 17 take a hospital, for instance, where like in 18 Ottawa, the hospital board is the signatory to the, 19 we call the DBFM agreement, the Project Agreement, 20 or the PA. 21 The hospital board, which has its 22 authority under the Public Hospital's Act, signs 23 the PA. Before the RFP is released, the request 24 for proposals, before the request for proposals is 25 released, and before the contract is awarded, both

1 the IO board, on the recommendation of IO staff, and the hospital board on the recommendation of 3 hospital staff, have to approve both of those 4 steps. 5 And so it's a parallel veto structure, 6 and we've been granted that structure for the 7 purpose of ensuring that the technical, financial, 8 commercial, legal due diligence for the project is 9 completed before each of those steps is taken. 10 And that was not the KATE McGRANN: 11 role that IO had in Ottawa, I understand. 12 ROBERT PATTISON: No, no. 13 KATE McGRANN: From a practical 14 perspective, can you explain to me the difference 15 between IO's role in Ottawa, and the typical 16 approach that you've just described? 17 ROBERT PATTISON: So from a governance 18 and decision-making perspective, all decisions were 19 ultimately with the City. 20 From a day-to-day perspective, you 21 know, the way we conducted ourselves, was the way 22 we always conduct ourselves. Which is, we're 23 trying to deliver the best project that we can. 24 And when we have debates with the asset owner --25 you know, in this case the City of Ottawa -- about

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    what the best way to do things is, we work those
 2
    debates out.
 3
                 And in the ordinary course, you know, I
 4
    can only think -- like I can only think of one case
 5
    where, for instance, before this, our board vetoed
    the release of an RFP -- there may be others, I can
 7
    only think of one -- and that was actually
 8
    temporary while the project was being completed.
 9
                 Normally, in the vast majority of cases
10
    when we had debates in the ordinary course, we
11
    worked them out. We escalate them within our two
12
    organizations, if we can't work them out at the
13
    project level, and that's how we operate.
14
                                In Ottawa, you said on a
                 KATE McGRANN:
15
    day-to-day your work was very much the same, you're
16
    still trying to deliver the best projects,
17
    etcetera.
18
                 The escalation route that you just
19
    described, was that available on the Ottawa
20
    project?
21
                 ROBERT PATTISON:
                                   Yes, it was.
22
                 KATE McGRANN:
                                Was it ever utilized?
23
                ROBERT PATTISON: I recall one case,
24
    and I'm not sure which case it was.
25
                 KATE McGRANN:
                                Do you recall anything
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1 about that? 2. ROBERT PATTISON: Yeah, and it was a --3 it was about a -- yeah, you know, what? I'm about 4 99 percent sure, as I'm thinking about it, but I'm 5 just -- it's a 11 years ago, so I want to be 6 cautious. 7 I believe, and I'm confident, and I 8 could check if I'm wrong. I believe it was about 9 the commercial structure for the geotechnical risk 10 transfer. 11 In as plain language as KATE McGRANN: 12 you can, describe what you're talking about when 13 you refer to the commercial structure for the 14 geotechnical risk transfer. 15 ROBERT PATTISON: Yes, sorry. So the 16 geotechnical refers to underground conditions. 17 rock and soil, and will the structure that's being 18 built, in this case an underground tunnel, will the 19 soils and rock and ground conditions support that 20 structure. 21 The debate that we, as an organization 22 had, the City Council had mandated that the risk of 23 geotechnical conditions be transferred to 24 Project Co, that it not be retained by the City. 25 We were getting lots of feedback from

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    the bidders, and from the financial markets, that
    that was unbankable. Meaning, bidders would not be
 3
    able to get financing for it.
 4
                And the City came up with a plan, or
 5
    the RIO team, the rail implementation team, came up
 6
    with a plan to attach financial and technical point
 7
    adjustments to taking that on.
 8
                And the concern was that we weren't
 9
    sure that we had the authority to recommend that,
10
    because it's putting a specific dollar onto a
11
    specific -- you know, onto a specific outcome.
12
                The idea was certainly super sensible.
13
    The only question was, was the City confident that
14
    they had the authority to do it. And so the -- as
15
    I recall, that's what that discussion was about.
16
                KATE McGRANN:
                                So when you say, "we
17
    weren't confident that we had the authority to
18
    recommend it"; who is the "we" you're referring to?
19
                ROBERT PATTISON:
                                  Oh, sorry,
20
    Infrastructure Ontario.
21
                KATE McGRANN:
                                Help me understand why,
22
    if the City has all of the decision making with
23
    respect to this project, why it matters whether
24
    Infrastructure Ontario has the authority to
25
    recommend that a certain approach be taken and
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1 not --2. ROBERT PATTISON: Sorry, sorry, forgive me. 3 The concern that we had was, was the 4 decision to attach a lot of dollars to a specific 5 outcome, was it being approved at the right level 6 within the City. That was the issue, and that's 7 what was escalated. And I think the answer came back, "yes". 8 9 KATE McGRANN: With respect to the 10 geotechnical risk transfer, had IO done something 11 that looked like this on another project before? 12 ROBERT PATTISON: We had not had a 13 project that was like this before. 14 Sorry, this is going to be a long 15 answer to a short question. 16 In our typical project, up until that 17 time, we're, for instance, building a hospital. 18 And you take 100 acres of prairie, or 50 acres of 19 prairie, you turn it into Swiss cheese, you 20 investigate it. You drill boreholes to investigate 21 what's in there. You disclose that in information 22 to the bidders during the bid period. And then 23 they take the geotechnical risk based on that. 24 And during the course of that period, 25 we take feedback from the bidders, that we have

1 enough information, we'll sometimes go off and drill more boreholes, do more tests, depending what 2 3 the bidders asked for. 4 And so we've transferred, and I don't 5 know if the risk transfer is identical, you'd have 6 to look at different project agreements from that 7 But we've transferred a lot of period. 8 geotechnical risk to bidders on hospital projects. 9 Tunneling is different. You know. 10 you're underground, and there are safety issues, 11 the execution of a tunnel, you know, the day in the 12 tunnel deep underground is technically very 13 challenging. 14 And I believe at that time, there had 15 been major projects elsewhere in the world, where 16 there had been bad outcomes on tunnels. And so the 17 lenders were pretty skittish about it. 18 In the hospital and KATE McGRANN: 19 hospital-type projects that IO had done, was the 20 magnitude of geotechnical risk transfer similar? 21 And so to the extent that you can 22 answer this, are you transferring for practical purposes with some caveats, all of the risk? Are 23 24 you transferring most of the risk? 25 ROBERT PATTISON: I'd honestly say, I

1 wouldn't want to hazard a guess without actually looking at project agreements from that time. 3 KATE McGRANN: You mentioned that the 4 feedback that you were getting from bidders was 5 that this risk was unbankable. Can you just help me understand, at 7 what point in time these conversations are taking Because I believe that this is built into 8 place? 9 the RFP process, so I want to understand how you're 10 speaking to bidders if the RFP hasn't already been 11 placed. 12 ROBERT PATTISON: I don't know if there 13 were discussions before, but there were certainly 14 discussions during the in-market period. 15 "in-market period" is what we call the period from 16 the time of RFP release to RFP submission. 17 There were certainly discussions. 18 was a live topic at the time for some period of 19 time. 20 KATE McGRANN: So the discussions that 21 you're having with the bidders, and the feedback 22 you're getting is, this is unbankable. 23 feedback is in response to the approach that was 24 taken in the RFP? 25 I believe so. ROBERT PATTISON:

1 KATE McGRANN: And so if I understand 2 this correctly, the RFP is released, there's the 3 opportunity for confidential discussions as between 4 the bidders and the owner. During those 5 discussions, the feedback is, "this risk is 6 unbankable, yes? 7 ROBERT PATTISON: Um-hum. 8 KATE McGRANN: But ultimately bidders 9 did take it on in their proposals? 10 ROBERT PATTISON: Yeah. 11 KATE McGRANN: Were any changes made to 12 the approach to the geotechnical risk transfer and response to the feedback that was received during 13 14 the in-market period from the bidders? 15 ROBERT PATTISON: I don't know -- I 16 think I would put it this way. 17 We were -- there were changes made, the 18 approach did evolve. And whether it was in direct 19 response to that, or whether it was, you know, to a 20 certain extent some of it was the ordinary course. 21 So for instance, we did conduct 22 additional geotechnical sampling and testing. 23 ran a process where the bidders asked us for 24 additional tests, we considered it, and we did 25 additional testing.

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                Again, we've certainly done that on
 2
    earlier projects. I don't remember whether that
 3
    was baked in on day one, or whether that was
 4
    done -- you know, whether that was contemplated in
 5
    the original RFP process, or whether that was in
 6
    response to a request from bidders.
 7
                KATE McGRANN: You mentioned that --
 8
                ROBERT PATTISON:
                                   Sorry, if I could
9
    pause for just a moment.
10
                My earlier sort of confusion about, was
11
    this the escalation? I just want to say, I don't
12
    know if that was formally escalated under the
13
    process.
              That's why I was sort of hesitating
14
              The discussion went up, I don't know if
    earlier.
15
    it was, this is a dispute. It was just, it went
16
    up, because we wanted to resolve the issue.
17
    forgive me.
18
                                No problem.
                KATE McGRANN:
                                             I will jump
19
    around in time during my questions, and I'm happy
20
    for you to jump around in time during your answers.
21
                You mentioned that there were points
22
    attached, I think financial and technical points
23
    attached to the acceptance of geotechnical risk,
24
    and I just want to make sure I understand that.
25
                Could you just explain it, generally,
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25

described to us?

1 how that worked? 2. ROBERT PATTISON: I'd have to go back 3 and look at the document. But as I recall, very 4 broadly speaking, so there's two things. 5 You have technical points, if I'm a 6 bidder I want to get as many technical points as I 7 can. 8 And you have a net present value score, 9 and I want my net present value to be as low as it 10 can be. 11 And as I recall, the broad thrust of 12 the scheme was that the more risk you took, the 13 more technical points you got, and the -- either 14 the lower your NPV, your net present value is 15 considered to be, or the more net present value 16 points you got. 17 The scoring is a little intricate, the 18 math is sometimes intricate. But that's my broad 19 understanding of the scheme. But the RFP on close 20 day would describe what the actual scheme was. 21 KATE McGRANN: With respect to changes 22 made to the approach to geotechnical risk in the 23 RFP during the in-market period, any adjustments or 24 amendments to the scoring scheme that you just

1 ROBERT PATTISON: This was the issue 2 that we were -- that we questioned whether the 3 project team had the authority to make that 4 decision. 5 Because, again, the RFP will tell the 6 story, but I think the credit, either an NPV, or in 7 real dollars, was on the order of, I think it was 8 on the order of ten figures. 9 KATE McGRANN: Was the question that --10 I'll call it "elevated" as opposed to "escalated". 11 ROBERT PATTISON: Yeah. 12 KATE McGRANN: The question that was 13 elevated, was that question resolved before the RFP 14 was released? 15 ROBERT PATTISON: No, this was while 16 we're on the street. 17 Yeah, so the idea of giving incentive 18 through points, in other words, through the 19 evaluation process, to taking on the risk and 20 giving the opportunity for bidders to choose which 21 risk level they wanted, that was an idea that came 22 from the City during the in-market period. 23 that was, as I recall, in response to, specifically 24 to the bidder feedback. 25 KATE McGRANN: Okay. So just to make

1 sure I understand. When the RFP goes to market initially, it doesn't include a point scheme as 2 3 related to the geotechnical risk, the point scheme 4 is introduced during the in-market period? 5 ROBERT PATTISON: Again, the document 6 would tell, but I don't recall that it included 7 that. 8 KATE McGRANN: Has IO been involved in 9 any projects that have a tunnelling component since 10 the Ottawa Stage 1 project? 11 ROBERT PATTISON: Yes. Yes, we have. 12 KATE McGRANN: And has an approach 13 similar to that in Ottawa, the more or less full 14 transfer of the risk on a point system or 15 otherwise, been done on any of those projects? 16 ROBERT PATTISON: No. Sorry, I should 17 say, the only projects -- so the projects that I'm 18 familiar with are the Eglinton Crosstown, where the 19 tunnel was actually built under a separate 20 contract. 21 It was also a tunnel boring machine 22 type of tunnel, it was a bored tunnel. That was 23 done under a separate contract with the owner, and 24 then Project Co took on that tunnel. 25 Now, Project Co accepted the

1 maintenance risk of that tunnel having been built for 30 years, you know, for the 30-year maintenance 2 3 period, but it was a very different scheme, or very 4 different arrangement, because the tunnel was 5 already built. And I don't know -- I don't know the risk transfer of the Metrolinx contract with 7 the tunnel contractor off the top of my head. KATE McGRANN: Okay. And just to close 9 out that question. On the Eglinton Crosstown 10 piece, I understand it that the tunnel was built 11 using a separate contract. Would it have been an 12 option to take an approach similar to the one taken 13 in Ottawa on Eglinton Crosstown? 14 ROBERT PATTISON: Sorry, I'm only 15 struggling because I don't -- the contractual 16 structure was just completely different. It wasn't 17 a P3, there were no lenders involved on the part of 18 There were two different the contractors. 19 contractors, one for east and one for west. 20 So other than, you know, as a sort of 21 law school exam question, I'd be quessing, it would 22 be a hypothetical. 23 KATE McGRANN: Is it fair to say that 24 since Stage 1 of Ottawa's LRT, IO hasn't worked on 25 a project where there was an opportunity to take

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1
    this approach again?
 2.
                ROBERT PATTISON: We have tunneling
 3
    projects underway right now that I just don't have
 4
    sight of, just because I've moved out of projects.
 5
                KATE McGRANN: Would you be able to
 6
    find out whether this approach was considered or
    taken on any of those tunneling projects?
 7
 8
                ROBERT PATTISON:
                                   I could find out if
 9
    it was taken, those projects that are on the street
10
    or that have closed. So I could find that out.
11
                I think finding out whether it was
12
    considered would probably require asking a hundred
13
    people for their recollections of a year.
14
                So I'd be happy to give an undertaking
15
    to find those project agreements that are --
16
                 SARIT BATNER: Why don't we do this,
17
           We understand what you're asking for, leave
    Kate.
18
    it with us. Let us see what's involved and then we
19
    can figure out what we can answer, or come back to
20
    you to tell you what our issue is around it.
21
                KATE McGRANN:
                                For sure.
                                           Just so that
22
    it's clear on the record, because I know everyone
23
    has a million things to do on their to-do list.
24
                We'd be interested in understanding
25
    whether on any of the tunneling projects that IO is
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1 involved in since the Ottawa LRT, whether a similar 2 approach to geotechnical risk was taken. 3 In particular, whether there was a full 4 or near full transfer on a points basis or 5 otherwise. 6 U/T SARIT BATNER: Great. So leave that 7 with us. We won't undertake to answer it, but 8 we'll undertake to make some inquiries and to 9 either answer, or come back to you with what the 10 situation is. 11 KATE McGRANN: Okav. 12 Were there any discussions at any time prior to the selection of RTG as the preferred 13 14 proponent about potential impacts on the project if 15 the geotechnical risk materialized? 16 ROBERT PATTISON: Sorry. Restate, or 17 repeat the question. 18 Sure. Any discussions KATE McGRANN: 19 about the impact on the project if the geotechnical 20 risk materialized and was borne entirely by the 21 private partner? 22 ROBERT PATTISON: We certainly had 23 discussions about what would happen if the risk 24 expressed itself. 25 You know, the first thing to remember

1 is, this is a underground environment where there's 2 people working during construction, and where 3 there's going to be users riding the trains once the tunnel is built. And so the number one 4 5 question is: Can this be done safely? And then distinct question: Okay, now having satisfied ourselves it can be done safely; 7 8 then, yeah, how do you deal with the risks of that? 9 And so for instance, typically, on a 10 major project like this, risks of catastrophic 11 failure, you know, God forbid, death, damage, 12 destruction, are typically insured and insurable 13 risks. 14 And so nobody -- no Project Co will 15 price into their bid, the cost of catastrophe. 16 They have insurance advisors, you know, the City 17 has insurance advisors, and people get themselves 18 happy that if a catastrophe were to happen, that 19 the financial aspects of it, are dealt with that 20 way. 21 KATE McGRANN: From a partnership 22 perspective, any discussion about the impact on the 23 partnership relationship if the risk were to 24 And one partner bears all of the risk? actualize? 25 I can't remember it ROBERT PATTISON:

1 being framed in those terms. As you frame that 2 question, nothing jumps to mind. 3 KATE McGRANN: Is it part of IO's 4 approach to look at how the partnership 5 relationship will likely play out on any particular 6 P3 project that it's working on, and try to foresee 7 potential tensions and address them as best they 8 can at the outset? 9 So we typically ROBERT PATTISON: 10 evaluate at the -- and I can't remember whether 11 it's typically at the RFO or RFP stage. But we 12 typically evaluate the Project Co's approach to 13 teaming; are they going to gel as a group. 14 Often, as was the case in Ottawa, 15 Project Co is a team of several different 16 companies. And so, you know, that's one of the 17 things that we look at. 18 In terms of our relationship with 19 Project Co, we -- sorry, I'm -- it's going to be a 20 long speech. 21 You can only -- so I can write the 22 perfect contract, right? Like, you know, somebody 23 said this to you a hundred times before. Like once 24 you've done your first year of law school, you can 25 write the perfect contract, the perfect one-sided

- 1 contract nobody is ever going to sign.
- 2 And when IO was created, and I have
- been there since almost the beginning. When IO was
- $4 \mid$ created, this was a fairly new model to Ontario.
- 5 And we were building the market. And so the
- 6 mandate was to push as much risk as we can to
- 7 | Project Co and no more.
- And it's, you know, the idea is to find
- 9 that balance point where every risk that is best
- 10 controlled by Project Co, in terms of their ability
- 11 to influence it, is also owned by Project Co under
- 12 the contract.
- And the theory behind a P3, or as we
- 14 | called them at the time, "AFPs". The theory behind
- that is, you've got the design-builder, who like
- 16 any design-builder, wants to win the project by
- 17 | bidding the lowest price. You've got the
- 18 | maintainer, who's responsible for 30 years to
- maintain whatever is built. So they're going to be
- 20 breathing down the neck of the design-builder to
- 21 make sure that it's safe, durable, high quality,
- 22 reliable, maintainable.
- You've got the equity providers, who
- 24 are typically, and I think probably always, related
- to the design-build or maintainer, you know,

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amongst them.

And you've got the lenders, who are adverse interest to all of them, and who are lending money, and whose return is not anywhere near that of either the, you know, the design-builder or the equity provider.

And so with all of those eyes, they're going to -- they will be taking a lot of risk, and pricing that risk, and ideally making a healthy profit to take that risk. And when they build profit contingency risk into their price, if a shock presents itself, you know, an unforeseen condition -- again, in a hospital, like you're not going to have a tunnel collapse, because you're not building a tunnel. You might find a giant boulder, or you might find a buried swamp you didn't expect to find in a particular spot, "okay, it's money" and your cost goes up.

And so all of which to say, the model is about pushing risk, but it's also not -- because Project Co is a special purpose entity that has only one business, and that business is to deliver this project, you don't want to be in a situation where they take on a risk that they could never absorb or pay for out of their own pocket.

1 And so you make -- we have to assume 2 that these very sophisticated entities that are on 3 the other side of these deals, understand their 4 risk, can price it, and will not take a risk that 5 they can't honour. I think you said that KATE McGRANN: 7 you're transferring risks to Project Co, that are 8 best controlled by Project Co; do I have that 9 right? 10 ROBERT PATTISON: Right, yeah. 11 KATE McGRANN: And so what was the 12 thinking on why the geotechnical risk on the Ottawa 13 project was best controlled by the consortium? 14 ROBERT PATTISON: Sure. Because the 15 geotechnical conditions exist, they are what they 16 And Project Co are the ones who are going to 17 be down there doing the work. 18 And keep in mind, again, safety is 19 number one, like nothing else comes close to safety 20 as a priority. One of the key parts of this, 21 there's the financial incentives, there's the 22 commercial and legal incentives, there's the risk 23 transfer. But at the heart of it, there is a team 24 of engineers who have a ethical and professional 25 duty to ensure that they execute something that is

- 1 | safe, and that they design something that is safe.
- 2 And that group is embedded with the design-build
- 3 team, and so as they're going minute-by-minute
- 4 through the ground errors, they encounter things,
- 5 they're the ones best set up to plan for it, to
- 6 have a contingency, to have actual plans if
- 7 anything goes wrong.
- And the owner, as on any project, you
- 9 know, on a traditional project where the owner
- 10 hires an engineer and hires a contractor, and those
- 11 two work together, they're both, in a way, at arm's
- 12 length from the owner.
- They've got their own incentives, but
- 14 the engineers in that case have their own
- professional accountability as well. But they're
- 16 not embedded with the contractor, the way they are
- on a DBFM. And so the best ones to plan for the
- 18 day-by-day, the experts in what actually happens in
- 19 that tunnel, are Project Co.
- 20 And so, for instance, the way it was
- 21 described to me, when the first -- I'm going to say
- 22 | sinkhole, I don't know if that's what it was -- but
- there was an event where there was a tour going on,
- 24 and I don't know who was there, but it was people
- who were not part of Project Co, I think it was

1 City representatives, maybe some other people. 2 They were down in the tunnel at the east -- I get 3 turned around in Ottawa. On the side of the canal, 4 on the opposite side from where the big hotel is. 5 Anyway, when that happened, there was a 6 team down there, the way it was described to me 7 was, the DB JV's senior person looked up, saw 8 something come down off the ceiling, said, 9 "everybody out." And everybody was out within 10 minutes. 11 There was tape put around, you know, 12 bah, bah, bah, bah. These folks are experts that 13 are qualified on the notion that -- or they're 14 qualified on the basis of being experts in what 15 they do. And by transferring the commercial risk 16 to somebody who also has the technical expertise, 17 the ethical duties, and so on and so forth, you get 18 the best outcome. That's the theory behind the 19 model. 20 Sorry, I should say, if it wasn't clear 21 in the story I told. But the whole point was, 22 there was a whole system, from the moment that guy 23 said, "out". A system went into place that they 24 had planned that was executed. That's the way it 25 was described to me. I don't know how true that

is, but that's the way it's been described, and I believe it to be true.

KATE McGRANN: I'm thinking about this from a partnership perspective over the life of the project. For starters at the time, do you know if there was any consideration given to, okay, makes sense to transfer a good portion of this risk to the private partners for all of the reasons that you have just described.

Does it also make sense for the City to retain some element of that risk to incentivize partnership behaviour, the best interests of the project should the risk come true?

ROBERT PATTISON: So again, so I'll step back. I will say that based on my experience, and I've spent -- other than the period that I was in projects -- I've spent all of my career in sort of construction contracts, and much of that career in construction, in dispute resolution.

I believe that the best way for partners to have a partnership relationship, is to have a clear contract. Figure out upfront what risks they each can take, and then honour their contract.

That being said, in my view -- so here

1 is the elements of contractual liability, right? 2 Something happened, right? Did something happen? 3 Or, something is alleged to have happened. 4 happened, if it is true that that thing happened, 5 would it fall within the words of the PA, the 6 Project Agreement or the contract? 7 If that thing happened, and it were 8 within the PA, did it cause some impact? Did it 9 delay Project Co? Did it cost them money? Did it 10 lead to damage, whatever. And, how much was that 11 impact? 12 And if you have all of those things, 13 you have contractual entitlement under the contract 14 and it sits with one party or the other. 15 In all of those, there is potential 16 uncertainty in a typical case, right? Often, in 17 things like geotechnical disputes, these are 18 matters of professional opinion, right? What you 19 have is, something happened, soil slumped or 20 whatever, you're reconstructing and you're forming 21 an opinion about what happened. 22 And sorry, the reason I say that is, in 23 contractual interpretation, what do the words say? 24 Did this thing fall within it? Was it on the 25 critical path? You know, did it delay Project Co?

1 Did it actually cost them money versus what they 2 actually always expected to spend versus what their 3 schedule might say. There's room for uncertainty 4 and debate in all of that. 5 And I think that the partner-y 6 behaviour is one -- if something rests on my side 7 of the table, if it's a retained risk that's 8 expressed itself, then my enlightened self-interest 9 is not to go into defence mode when a claim 10 comes -- I mean, you reserve your rights, you 11 protect your rights, you know, we're responsible 12 for the public purse -- but it's to say, "great, 13 tell me more". And if there's a liability, then I 14 honour that liability, you know, joyfully. 15 Typically, in each element of that, 16 "well, okay, I believe the thing happened. 17 believe it's captured by the agreement". I can't 18 think of a case of any complexity, where the fact 19 of the impact, or the amount of the impact wasn't 20 genuinely a matter of good faith debate, right? 21 Because again, a lot of these things 22 are unknowns that you're trying to reconstruct 23 afterwards. 24 So all of which to say, I think to be a 25 partner, you honour your contract; you aren't a

1 jerk about it when a claim is made. In fact, 2 you're never a jerk about it. And that's how you 3 do it. 4 In fact, I think one of the -- you 5 know, the notion of sort of taking back risks to be 6 friendly or a partner-y, I just -- I don't 7 understand it. Much better, to have a debate 8 upfront: What risk can you take, bidder, or can't 9 And we'll hold you to that, so you better 10 build it into your price. You better have a 11 contingency, because more in sorrow than in anger, 12 we can't help you with that. 13 Subject to those uncertainties and, you 14 know, there's often room -- you know, I think 15 uncertainty drives the ability to be partner-y and 16 to pay compensation, or to recognize potential 17 liability, often more than certainty does. 18 On this project --KATE McGRANN: 19 ROBERT PATTISON: Yeah. 20 KATE McGRANN: -- any discussion about 21 whether some sort of sharing of the geotechnical 22 risk between the private partner and the City would 23 be in the best interest of the project? 24 ROBERT PATTISON: Again, as you've 25 framed the question, I don't know. There was lots

1 of discussion about what was the right thing to do 2 for the project. There was buckets of discussion 3 about that topic. 4 KATE McGRANN: And in those buckets of 5 discussion, any discussion about the sharing of the 6 geotechnical risk between the City and the Private 7 Co? 8 ROBERT PATTISON: Well, yes. Because 9 of the fact that what ultimately made it into the 10 RFP had, if I recall, three different variations of 11 that risk transfer. So it was definitely discussed 12 and something was implemented. 13 KATE McGRANN: What factors would have 14 weighed in favour of a sharing of that risk? 15 ROBERT PATTISON: So the factor that 16 would share in favour of retaining a risk is that 17 you, all things being equal, would expect a lower 18 bid day price from your bidders. 19 So the day you open the envelopes, or 20 the day you sign the contract, the PA, your price 21 you might expect it to be lower than it otherwise 22 would be. 23 The downside of that is, the reason 24 it's lower is because if the risk that you've 25 retained expresses itself, then you're going to

25

1 have to find money to do that. 2. KATE McGRANN: Any discussions about 3 upsides/downsides of potential sharing of the 4 geotechnical risk, that were not focused on the 5 price of the contract? 6 ROBERT PATTISON: Yes. There was 7 discussion of what's called a "Geotechnical 8 Baseline Report". And so the notion of a 9 geotechnical baseline report is, it is a mechanism 10 for the contractual allocation of risk. 11 And what you do is, you say "for the 12 purposes of your bid" -- and there's a methodology, 13 there's an international standard. "For the 14 purposes of your bid, assume that these are the 15 geotechnical conditions that you're going to 16 encounter". 17 And the GBR is informed by the actual 18 information that the owner has about the subsurface 19 conditions. 20 And again, let me just pause for a 21 moment, just to be super clear. The big challenge 22 with subsurface is, you put drill holes, you put 23 needles into the site. You're always, you know, 24 orders of magnitude away. You're sampling and

you're using geostatistics and all sorts of things

1 to iteratively satisfy yourself that you've got a 2 reliable picture. But you never ever, ever, ever 3 believe that it's 100 percent accurate, right? 4 That's just not the way geotech works. 5 And so, a GBR says, let's assume this: 6 The bedrock is at this level; and there's sand at 7 this level; and there's mud at this level, or 8 whatever. 9 And as I recall, it contemplate -- it 10 requires -- it typically requires the bidders to 11 baseline certain quantities. Or I think it may 12 tell them, usually, to assume certain quantities. 13 And so when I'm boring a tunnel using a 14 tunnel boring machine, the way to think about that 15 is, again, I'm not an engineer, but the way it's 16 explained to me. You know the things kids do, you 17 put an egg in the palm of your hand and you squeeze 18 it as tightly as you can, and if you do it right, 19 the egg doesn't explode. Because I push in on this 20 side, and I'm also pushing it on that end, and I'm 21 pushing it all around, and all of those forces 22 equal out. That's the way a tunnel boring machine 23 works. 24 And what you don't want -- one of the 25

things you don't want is, if there's a void, right,

1 if there's a little area of sand, or if there's a little area of air or whatever, that pressure, it's 3 like moving the egg in your hand, the egg 4 collapses. 5 And so tunnel boring machines have a 6 way to monitor for that. And you inject what's 7 called "annular grout". So in the annular space, 8 the space around the circle. And the grout fills 9 in those voids, keeps that tight seal, and there's 10 a certain quantity of that you would expect. 11 And when we were discussing GBRs, I did 12 a little bit of, just sort of online research, and 13 you know, the way it appeared to me was, a 14 GBR works really, really well if what you're 15 fighting over is, did you have 10,000 yards of 16 grout or 20,000 yards of grout? And it's a 17 quantity of purchasing or something. 18 They don't tend to help resolve a 19 dispute where, you know, God forbid, there is a 20 catastrophe and, you know, there's a tunnel 21 collapse; the TBM is stuck down in the hole, it 22 takes a year to dig it out and a billion dollars. 23 Typically, people run to their corners if that 24 happens, that's what I've read from the research I 25 did at the time.

1 And so -- sorry, another long speech. 2 What was the question again? 3 It was, what kind of KATE McGRANN: 4 discussions, if any, did you have about upsides/ 5 downsides of sharing of the geotechnical risk 6 between the City and the private partner that were 7 not focused on the price of the contract? 8 ROBERT PATTISON: That's right. And so 9 there was discussion, I think I had a sense at the 10 time that some of the bidders thought of it as 11 purely a commercial question and not a technical 12 And, you know, I think that was a bit of 13 posturing. 14 You know, I know I heard bidders say, 15 "well, how can we design this tunnel without a 16 And my answer is, you know, "if you're using 17 a GBR, if your structural engineers are using a 18 GBR as the basis of a design, then get different 19 structural engineers." Because that's not what 20 it's designed for, it is strictly a risk allocation 21 mechanism. 22 And never for a second did I think 23 that's what their structural engineers were doing. 24 I think it was, while you're in market, it is a --25 there's a lot of back and forth, and the bidders do

1 want us to take back risks, and that's in the 2 ordinary course, you see that in every project. 3 And so, you know, you're going to hear stuff from 4 them that they don't believe. 5 KATE McGRANN: Just so I understand how 6 a GBR works, is the idea that a GBR sets out what 7 is known about the geotechnical condition of the 8 piece of land in question? 9 ROBERT PATTISON: It's a cartoon 10 version of what is known. And so it is, for 11 contractual purposes, let's assume X. 12 And as I say -- and so essentially, 13 it's intended to baseline quantities that you can 14 price -- that you can price by quantity. 15 And so grout and, you know, I don't 16 know, other things like that, it's intended to do 17 It doesn't, and it can't -- and again, an that. 18 engineer might disagree with me, but I'd be very 19 surprised. 20 It can't form the basis of a design, 21 because by definition, it's not accurate. It's a 22 model of what's under there, it's an 23 oversimplification, it presumes perfect knowledge. 24 And we never have perfect knowledge. 25 KATE McGRANN: Understood. I'm trying

1 to understand how it deals with the allocation of So is it the case, for example, that you risk. 3 say, okay, let's just assume that this cartoon of 4 what is known about risk, is actually true. And if 5 we run into a known risk, Project Co, that's on 6 If we run into an unknown risk, there's some 7 sort of sharing of that risk; is that how it works? 8 ROBERT PATTISON: Yes, yes. And --9 And I don't recall what the -- I think we 10 ended up with a version of a GBR on this project, 11 and I don't remember exactly how we dealt with it. 12 But that's exactly it. And as I say, my 13 understanding is, in the ordinary course, a 14 GBR works best where there is some quantities that 15 are likely to vary in the ordinary course. 16 You know, the sort of thing that won't 17 stop the project, that isn't a catastrophe, it's 18 just, we know there's variability down there, we 19 know you're going to spend less or more on these 20 things, and we'll agree, you know, here is our 21 price per yard of grout, and if it's more than X, 22 congratulations, you get paid. 23 KATE McGRANN: So this has been used, 24 to the extent that there are international 25 standards that govern how the report is put

1 together? 2. ROBERT PATTISON: There's a standard, 3 and, you know, again, how widely is it used as it's 4 written, I don't know. But there is an 5 international standard, I want to say it's the 6 "Yellow Book", or the "Gold Book" or it's something 7 like that. 8 KATE McGRANN: And you were able to 9 find some precedent projects where this standard 10 had been used and take a view of how it played out? 11 ROBERT PATTISON: Yeah. 12 KATE McGRANN: Were you able to find 13 any precedent projects in which the approach that 14 was taken in Ottawa, was used, so you could see how 15 it played out in real life? 16 ROBERT PATTISON: My understanding is 17 that there is -- and I couldn't say how I have this 18 belief. But my understanding is, there are 19 certainly other projects where the risk of 20 geotechnical conditions was transferred to the 21 contract, or the Project Co on other projects, 22 that's my understanding. 23 I couldn't point to specific projects, 24 but that is my understanding. My understanding was 25 there had been a reaction in, you know, recent

1 months or years that literally within a very short prior time, whether it's a small number of months 3 or years, there had been projects where that risk 4 transfer went wrong; that's my understanding of why 5 there was a period there. Again, these things are -- these 7 things, there's often a pendulum, and lenders in 8 particular, are very, very, very conservative. 9 They read a news headline and they don't want 10 anything to do with what they've read in the news. 11 KATE McGRANN: Just for the sake of the 12 transcript, when you say you were aware of projects 13 where that risk transfer had gone wrong; is that 14 the transfer of the geotechnical risk to the 15 private partner? 16 ROBERT PATTISON: Yeah. And when I sav 17 it had gone wrong, you know, you had a contractor 18 or a Project Co that was unhappy with it because 19 the risk expressed itself with some form of 20 geotechnical event. 21 KATE McGRANN: And I understand that 22 you don't remember specifically what the precedent 23 projects were or how you became aware of them? 24 ROBERT PATTISON: So I recall reference 25 to the Billy Bishop tunnel, and to the Port of

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1
    Miami tunnel, but I don't know any -- I don't know
 2
    if I did at the time, but I don't know anything
 3
    about what actually happened on those projects.
 4
                KATE McGRANN: You say that the
 5
    pendulum tends to swing. Do you know where the
 6
    industry appetite is for a risk transfer like this
 7
    now?
 8
                ROBERT PATTISON:
                                   I don't.
 9
                KATE McGRANN:
                                In talking about the
10
    partnership approach where a risk like this
11
    materializes, you said, "you honour the contract
12
    and you're not a jerk about it." Is that what
13
    happened here?
14
                ROBERT PATTISON: I'm not close enough
15
    to it to know what happened.
16
                KATE McGRANN: I told you I was going
17
    to jump around, and we're going to make a jump.
18
                ROBERT PATTISON:
                                   Super.
19
                SARIT BATNER: Just before we do, Kate,
20
    when it's convenient, can we take a short break?
21
                KATE McGRANN: Do you want to take it
22
    right now?
23
                SARIT BATNER: Yes, maybe just five
24
    minutes.
              I don't want to ruin your flow.
25
                                Why don't we take ten,
                KATE McGRANN:
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1 just for the court reporter and everybody else. It's 10:11, let's come back at 10:20 if that's all 3 right? 4 ROBERT PATTISON: Super. 5 -- RECESS TAKEN AT 10:11 ---- UPON RESUMING AT 10:20 --7 KATE McGRANN: Before I move to another 8 area, I have just one final area on the 9 geotechnical risk transfer. 10 I understand questions were elevated 11 about whether the City had the authority to take 12 the approach that was ultimately taken. 13 But leaving that aside, what was IO's 14 advice to the City on whether it should take the 15 approach that was taken? 16 ROBERT PATTISON: I can only speak to 17 my views. I thought it was a really smart 18 Putting aside the question of, you know, 19 at what level the decision should be made, I 20 thought it was a really clever way to deal with a 21 commercial challenge. 22 Did IO provide advice to KATE McGRANN: 23 the City on this question that you weren't aware 24 of? 25 No. The only reason ROBERT PATTISON:

1 I split that hair is because, so I remembered 2 discussions about it at the time where I think some 3 people within the project team on the City side, 4 felt that IO was against the idea. And in fact, 5 you know, again, our finance people had expressed 6 the view, they had concerns about whether it would 7 be bankable. 8 But again, that's why the, you know, 9 the option arrangement was intended to address 10 If it's unbankable, great, you still got a 11 project. You know, the City will retain the risk, 12 If it's bankable, then fantastic, you'll have 13 a project. 14 But certainly I was in favour, and 15 actually as I recall Antonio was also in favour. 16 In fact, he was extremely bullish about the notion 17 of transferring the risk to Project Co. And he has 18 a lot more experience than I do in the 19 international realm. So I think we felt it would 20 be a great risk to transfer, if we could. 21 KATE McGRANN: Who's Antonio? 22 ROBERT PATTISON: He's the guy I 23 mentioned earlier, Antonio De Santiago, who was my 24 boss, I believe he was Executive Vice-President of 25 Project Delivery at IO, he might have been

1 divisional president. But I think he was executive 2 vice-president. 3 KATE McGRANN: So you've told me about 4 your view, you've told me about Mr. De Santiago's 5 view and some concerns expressed by the finance 6 department. 7 What was IO's advice to the City on 8 whether this was a good idea or a bad idea? 9 Yeah. ROBERT PATTISON: So IO's advice 10 was, we're in favour of risk transfer. We're in 11 favour of maximum risk transfer. So there was no 12 question that was our view. 13 The reservation was, would anybody show 14 That was the only question. It's not, is it a gau? 15 Because as we've discussed, our goal is good idea? 16 to transfer as much risk as we can to the private 17 sector. 18 And in terms of the KATE McGRANN: 19 approach that was ultimately taken in the RFP, to 20 put it extremely simply, I think the options are: 21 You can to take none, some or all of the 22 geotechnical risk as the bidder; is that fair? 23 ROBERT PATTISON: You'd have to check 24 the RFP, but that's how I recall it, yeah. 25 KATE McGRANN: Did IO expect,

1 practically, for any of the bidders to take up anything less than all of the risk given the way it 2 3 was positioned in the RFP? 4 ROBERT PATTISON: I don't think we 5 knew. I mean, we had what had been heard from the 6 market, and so it was an open question. 7 KATE McGRANN: I understand that you 8 couldn't know, but did you have an expectation? ROBERT PATTISON: I'm an optimist. 10 What does that mean? KATE McGRANN: 11 ROBERT PATTISON: It means -- look, 12 I -- it's funny, actually, sitting here today, I 13 don't know what I expected. I honestly don't know 14 what I expected. 15 To me, it was never in dispute the City 16 wanted risk transfer. Our model is designed to 17 effect risk transfer, so that's what we're trying 18 to get. 19 What's going to happen on bid day, I 20 honestly don't remember what I thought was going to 21 happen. 22 SARIT BATNER: When he says, "I'm an 23 I think he's saying he wanted risk optimist". 24 transfer, but his market concern was there wouldn't 25 be bidders to take it up. So they might not get

1 risk transfer, they might have to come back a 2 little and get something less, so wait and see. 3 But he's an optimist, he's saying, 4 maybe somebody will be interested in taking on the 5 risk and sourcing it out and ... ROBERT PATTISON: Precisely, yeah. 7 KATE McGRANN: The reason I ask is 8 because the answer could've been: I was hoping that people would take the middle ground approach 9 10 because I view that that might be best for the 11 project, based on what I knew about other projects. 12 For example --13 ROBERT PATTISON: Oh, yeah, sorry. 14 KATE McGRANN: -- that's why I ask what 15 do you mean when you say "optimist". You could be 16 hoping for anything. 17 ROBERT PATTISON: Yeah, no, no. So 18 just to be clear. I was hoping for maximum risk 19 transfer, no question about that. 20 KATE McGRANN: In terms of when IO 21 typically gets involved in projects --22 ROBERT PATTISON: Yeah. 23 KATE McGRANN: -- with reference to, 24 for example, the initial development of the budget 25 and the project, when does IO typically get

1 involved? 2. ROBERT PATTISON: Look, it varies, so 3 When our first portfolio projects came 4 out, there were, I want to say 43 projects in the 5 first tranche going out at a rate of 9 or 10 a 6 And so, you know, in some cases three or 7 four years before the RFP would hit the street. 8 In other cases, there's -- and, again, 9 there were particular reasons for that. There was 10 a decision made to rollout a big portfolio at once. 11 In other cases -- sorry, and I should 12 say, typically, we -- I think the work would begin 13 in earnest at IO, on the order of six months before 14 the RFQ hits the street. But that's not a minimum, 15 it's not a maximum, it varies. 16 Keep in mind, in a typical case, the 17 project has been under technical development and 18 program development for, you know, months or years. 19 Or months or years, or many years. And so, you 20 know, the project is typically at a state of 21 maturity in terms of program requirements by the 22 time we get it. But it varies by project. 23 KATE McGRANN: When you say "program" 24 requirements"; what do you mean? 25 ROBERT PATTISON: So we, you know, our

1 co-sponsor, which is how we refer to the asset 2 owner, is the one who develops. So a hospital 3 board says, well, we've got a hospital over here 4 that's 40 years old, we'd like a new one. We found 5 a site, and we'd like to build a hospital there. 6 They engage with their community, they 7 figure out what the program needs are. You know, 8 do you want a -- you know, you're going to have an 9 emergency room. Do you want to have dialysis 10 stations? Do you want to have a cancer centre? 11 All of that stuff, that's decisions that, you know, 12 really are -- when the project comes to us, those 13 sorts of decisions, for the most part, have already 14 been made or very close to being landed. 15 KATE McGRANN: In terms of the maturity 16 of the program requirements on Ottawa, how did it 17 compare to the other projects that IO is involved 18 in generally? 19 ROBERT PATTISON: I think, my sense it 20 was mature. It was well understood, you know, they 21 had a well-established owner's team. In fact, I 22 would say very sophisticated owner's team. 23 think we were in a good spot to implement the 24 procurement. 25 When you say that there KATE McGRANN:

1 was a sophisticated owner's team; what are you 2 describing there? 3 ROBERT PATTISON: So the RIO, Rail 4 Implementation Office, it was well established, 5 they -- to my eye, they were well organized, they 6 had a -- they were a well functioning team that had a very clear mandate, that had very clear policy 7 8 direction from the City, and that was seemed to be operating -- seemed to be operating effectively. 9 10 KATE McGRANN: Did you think that they 11 had the expertise to manage a project of this 12 magnitude? 13 ROBERT PATTISON: Yeah, there's no --14 there was no question in my mind, at any time, that 15 that team couldn't handle a project of this 16 magnitude; so, yes. 17 KATE McGRANN: Had they handled a 18 project of this magnitude before? 19 ROBERT PATTISON: I don't know. Again, 20 this is -- a team is made up of individuals and, 21 you know, so I couldn't say what the individuals 22 have done. 23 KATE McGRANN: What was the basis for 24 your belief that they could handle a project of 25 this magnitude?

1 ROBERT PATTISON: My experience dealing 2 with them, you know, compared to -- particularly 3 compared to other co-sponsors that we dealt with. 4 You know, one of the reasons that IO was created, 5 for instance, is that, you know, many of our 6 co-sponsors like hospitals. If the last hospital 7 they built was 43 years ago, which is the average 8 age, I think at the time of a hospital in the Province, then often, you know, nobody in the 9 10 hospital senior management would have had 11 experience building a hospital. 12 And one of the things we brought was 13 that experience of, you know, sometimes they 14 wouldn't have the expertise in -- and again, this 15 varied wildly, but they might not have the 16 expertise. This was a, to my eye, this was a team 17 that was organized, and resourced, and they had 18 people who knew what they were doing. 19 KATE McGRANN: Who? 20 ROBERT PATTISON: Both the RIO team and 21 there's, I can't -- the technical advisor. It's 22 OTP, or RTP, or CTP, I can't remember. 23 thought it was a -- again, I just thought they, in 24 all of my dealings with them, you know, I thought 25 that they seemed like they knew what they were

- 1 doing in terms of delivering this project.
- 2 Understanding the project, understanding the
- 3 technical challenges of the project, and so on and
- 4 so forth.
- 5 KATE McGRANN: When you listed off a
- 6 couple of acronyms there, were you looking for
- 7 | Capital Transit Partners, CTP?
- 8 ROBERT PATTISON: That might be.
- 9 Whoever the technical advisor -- whoever that joint
- 10 venture was that was embedded at the RIO office,
- 11 providing those services, writing the output spec,
- 12 doing all of that stuff.
- CTP, okay, good. Sorry, I just don't
- 14 | know why I can't -- I live in a world of acronyms,
- 15 forgive me.
- 16 KATE McGRANN: In terms of the
- 17 | relationship between IO and the City, that was
- 18 governed by a Memorandum of Understanding, I
- 19 believe?
- 20 ROBERT PATTISON: Yeah.
- 21 KATE McGRANN: Who negotiated that MOU
- 22 on behalf of Infrastructure Ontario?
- ROBERT PATTISON: I was involved in it,
- 24 and I'm sure there were others. I don't remember
- 25 exactly who was involved. I'd be guessing, I can

1 throw out some names of people who typically would but... 3 KATE McGRANN: I don't want to ask you 4 to quess. 5 Any components of the Memorandum of 6 Understanding that Infrastructure Ontario sought to 7 have included that were not ultimately included? 8 ROBERT PATTISON: Not that I can 9 recall, no. 10 KATE McGRANN: And I'll come back to 11 this in some more questions later, but the 12 MOU contemplates that Infrastructure Ontario will 13 have an ongoing role in the project following the 14 close of the procurement, right? 15 ROBERT PATTISON: Yeah, yeah. 16 KATE McGRANN: At a high level, what 17 was the purpose of that ongoing involvement? What 18 was IO going to do? 19 Honestly, it was ROBERT PATTISON: 20 to -- it was a pretty light touch. We were going 21 to have somebody come and visit the site and tour, 22 I think on the order of once a month. 23 And I remained involved, and I believe 24 my -- the person I reported to, as well, were on 25 the City's Executive Steering Committee, which met

1 from time to time. I'd be invited to that on an 2 ad hoc basis, primarily if the City wanted some 3 advice or input on an issue that arose out of the 4 contract. 5 KATE McGRANN: I understand IO had at 6 least one representative who sat as a member of the 7 Executive Steering Committee; is that right? 8 ROBERT PATTISON: Yeah, exactly. 9 KATE McGRANN: And so as a member of 10 the Executive Steering Committee, is IO not invited 11 to every meeting of the Executive Steering 12 Committee? 13 ROBERT PATTISON: I believe we were. 14 The only reason I -- I don't know, I believe we 15 were. 16 KATE McGRANN: The decision to proceed 17 by way of a DBFM, as opposed to a DBM, for example. 18 I think you said that IO's recommendation was to 19 proceed by way of DBFM; have I got that right? 20 ROBERT PATTISON: Yes. 21 KATE McGRANN: What was the reason for 22 that recommendation? Specifically the inclusion of 23 the "F", in the "DBFM"? 24 So the "F" is ROBERT PATTISON: Yeah. 25 a mechanism to enforce risk transfer. It's not a

25

DBFM model works.

1 funding mechanism for the project. You know, the 2 Project Co is ultimately paid by the City. 3 The intent of the "F" is that because 4 the -- because Project Co goes and finances and it 5 carries out, you know, a loan of in this case, I 6 think several hundred million dollars, which is 7 paid out over a 30-year period, that focuses their 8 attention on both high quality, because they want 9 to be paid their substantial completion payment on 10 a date that's reflected in the financial model that 11 their bid is based around. 12 And so the intent is, it focuses the 13 attention of Project Co and their equity providers 14 and the lenders, on making sure that they've got a 15 reliable plan to get there. And, because of the 16 fact that the financing is paid out over the 17 30-year period, and can be withheld each month if 18 the project isn't performing, then that's an added 19 lever to enforce the maintenance contract as well. 20 What role do the lenders KATE McGRANN: 21 play in the relationship and the incentives to 22 successful completion of the project? 23 ROBERT PATTISON: So the lenders -- and 24 again, sort of talking schematically about how the

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                The lenders, because they're putting in
 2
    money which is also at risk, in addition to the
 3
    equity money that's put in by the members of
 4
    Project Co, the lenders conduct their own technical
 5
    due diligence, they have what's called a lender's
 6
    technical advisor who advises them.
 7
                And the notion is that you've got
 8
    somebody who is at arm's length to the
 9
    design-builder, who does their own due diligence
10
    before committing to loan money into the project.
11
    And, again, all of that is intended to ensure that
12
    Project Co plans well, does the right thing.
13
    know, avoids ever having deductions made, because
14
    you don't need to make deductions if they perform
15
    properly.
16
                KATE McGRANN:
                                Is it important that the
17
    lender also be at arm's length from the project
18
    owner in this model?
19
                ROBERT PATTISON:
                                   I think there's
20
    definitely value to that. And I know the finance
21
    folks feel very strongly about that.
22
                You know, look, I think as a practical
23
    matter, having somebody independent who has skin in
24
    the game, can only help.
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                KATE McGRANN: And how does that help?
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1 What value do you see and what value do the finance 2 folks see? 3 ROBERT PATTISON: I couldn't say what 4 value they see. In my mind, in any decision-making 5 process, and in any pursuit, a challenge function is always good. And having somebody independent to 7 say, well, are you sure about that? Or, are you 8 being overly optimistic? I think that's always 9 helpful. 10 And again, that function we expect that 11 to be served by the equity providers who were 12 typically inside, you know, they're a different department, they're a different P&L from 13 14 design-builders, even when dealing with the same 15 companies. Again, you have an added layer of 16 independence and interest from the lenders. 17 KATE McGRANN: The lenders, I think in 18 the IO template have a say if there are amendments 19 that are required of the Project Agreement? 20 ROBERT PATTISON: That's right. 21 KATE McGRANN: And so is that an 22 instance --23 ROBERT PATTISON: Sorry. Under certain 24 circumstances. Again, you'd have to look at the 25 But, yeah, for certain things the particular PA.

1 lenders do have an approval. KATE McGRANN: And speaking generally, 3 does the theory go that the independence that they 4 represent, will bring some sense to their own 5 changes that are proposed to the PA? I actually -- I'd be ROBERT PATTISON: 7 sort of speculating, if I were to say why that's in 8 there. KATE McGRANN: With respect to the 10 amount of financing, how big is the "F" in the 11 What was IO's advice to the City in terms of DBFM? 12 how to approach that question? 13 ROBERT PATTISON: Our advice was that 14 you want the number to be big enough that 15 Project Co could never have -- never have a scheme, 16 you know, a theoretical Project Co, could never 17 have a scheme of walking away from that money, or 18 threatening to walk away from that money as a form 19 of leverage, right? 20 The financing is leverage, that's what 21 We want it to be big enough that it's a 22 lever against Project Co. 23 KATE McGRANN: And did the City 24 ultimately choose to include the quantum of 25 financing that IO recommended?

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                ROBERT PATTISON: I don't know if we
 2
    ever recommended a specific amount.
 3
                KATE McGRANN: Do you recall whether
 4
    IO ever advocated for a higher financing component
 5
    that was ultimately included?
                ROBERT PATTISON: I don't -- as you
 7
    frame the question, I don't recall.
 8
                KATE McGRANN: Other than leverage and
 9
    making it practically difficult or impossible for
10
    the private partner to exit the project, any other
11
    incentives that are brought to bear on the project
12
    where a higher financing component is involved?
13
                ROBERT PATTISON:
                                   Sorry, you're saying
14
    would more financing be a bigger lever?
15
                KATE McGRANN: Or what would be the
16
    impact of a higher finance?
17
                ROBERT PATTISON: Well, yeah, okay.
                                                       So
18
    that was a discussion that we did have. It was,
19
    would more be better?
20
                And we, I think, ultimately came to the
21
    view that the several hundred million dollars that
22
    the City was proposing, would be an appropriate
23
    lever.
24
                KATE McGRANN: Would more be better,
25
    though?
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1
                 ROBERT PATTISON: I know I came to the
 2
    view that more would not be better, other than, you
 3
    know, at a certain point -- I shouldn't say "other
 4
    than". No, we came to a view that more wouldn't be
 5
    better.
 6
                 KATE McGRANN: When you say "we",
 7
    that's IO's view?
 8
                 ROBERT PATTISON: Yeah, I think we --
 9
    yes, yes.
               Sorry.
10
                 KATE McGRANN: What was the basis for
11
    that view?
12
                 ROBERT PATTISON: As I recall, we
13
    couldn't imagine a situation which somebody would
14
    make a strategy of walking away, or playing chicken
15
    with, you know, several hundred million dollars.
16
                 We just felt that given that Project Co
17
    would, you know, they'd have responsibilities to
18
    their lenders, they'd have internal
19
    accountabilities to their equity providers, we felt
20
    that it was a big lever.
21
                 And ultimately the question is:
22
    Was there a number that you could say, this is too
23
    much, this is too little? No, there's no bright
24
    line there.
25
                 So I certainly got satisfied, and I
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1 think we got satisfied that this was a bucket of 2 money that would drive the right behaviour. 3 With respect to the KATE McGRANN: 4 procurement process, the RFO, the RFP, and the 5 ultimate selection of RTG. 6 To your knowledge, were any concerns 7 expressed at any time about the fairness of that 8 procurement process? 9 ROBERT PATTISON: By? 10 KATE McGRANN: By anybody. 11 ROBERT PATTISON: Not that I recall. 12 KATE McGRANN: Any concerns expressed 13 about the selection of RTG as the successful 14 bidder? 15 ROBERT PATTISON: By whom? 16 KATE McGRANN: By anybody. 17 Not that I can recall. ROBERT PATTISON: 18 KATE McGRANN: I understand that you 19 and Mr. Jensen sat in committee and reviewed the 20 evaluations that were done of the bids and prepared 21 a report, or summary report up to council; is that 22 right? 23 ROBERT PATTISON: Yeah, I don't 24 remember... 25 Yeah, there was a written report that

1 was created, I recall. But yes, that's right. 2. KATE McGRANN: And was RTG the clear 3 winner on the evaluation that was provided for in 4 the report? 5 ROBERT PATTISON: They were the winner, 6 I had no doubts about them being the winner. 7 Sorry, you use the word "clear". Like 8 we have a process, and they won. So, yes, they 9 were the clear winner. 10 KATE McGRANN: What was IO's role in 11 the creation of the drafting of the Project 12 Agreement? 13 ROBERT PATTISON: The Project Agreement 14 was based on an IO template agreement, that was 15 adopted for the purpose of this project. 16 KATE McGRANN: And what had the 17 template been used for previously? 18 Sorry, I should say ROBERT PATTISON: 19 "template agreements", I suspect. We had done at 20 that time, DBFM agreements in highways, and a 21 variety of types of social infrastructures. 22 So highways are linear infrastructures. 23 There's major civil infrastructure like an LRT. 24 And hospitals, jails, courthouses, other types of 25 social infrastructure.

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1
                 KATE McGRANN: So Ottawa is the first
 2
    time that the IO template agreement or agreements
 3
    had been applied to a light rail transit project?
 4
                 ROBERT PATTISON:
                                   It was the first time
 5
    that the DBFM had been applied to a light rail
 6
    transit project, yes.
 7
                 Or, you know, other than the Sheppard
 8
    Maintenance and Storage Facility, which I believe
 9
    was before Ottawa, which was not a linear project,
10
    other than the fact it had several kilometres of
11
    track on the site and was an LRT maintenance
12
    facility.
13
                KATE McGRANN:
                                With respect to the
14
    trial running requirements that were included in
15
    the Project Agreement, can you speak to how those
16
    were put together?
17
                 ROBERT PATTISON: I can't. I don't
18
    recall those specifically.
19
                 KATE McGRANN: Were you involved in
20
    drafting those?
21
                 ROBERT PATTISON: I don't recall that.
22
    But this is 10 or 11 years ago, so I was in a lot
23
    of rooms having a lot of discussions, but I don't
24
    recall that specifically.
25
                                Who else at IO would
                 KATE McGRANN:
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1 have been involved in the drafting of the Project 2 Agreement? 3 ROBERT PATTISON: Bruce Beaton, 4 B-E-A-T-O-N, who was the project manager. Alan 5 Poon, P-O-O-N, who was project coordinator. 6 during the in-market period, Kitty Chan, C-H-A-N, 7 who was also a project coordinator. 8 There may have been other people who 9 were brought in ad hoc, but I wouldn't know off the 10 top of my head. 11 KATE McGRANN: Can you speak to how the 12 substantial completion or revenue service 13 availability requirements were drafted? 14 ROBERT PATTISON: Not off the top of my 15 head, no. 16 KATE McGRANN: Because you don't 17 recall? 18 ROBERT PATTISON: Yeah, because I don't 19 recall. 20 KATE McGRANN: Can you speak to the 21 decision to use milestone payments for those 22 projects? 23 ROBERT PATTISON: Yeah. As I recall, 24 the City's financial constraints to fit within the 25 City's budget, they wanted to have milestone

payments, or they wanted to have payments before the substantial completion payment.

We, up until that point, had only had interim payments on projects where there was an interim -- where there was an interim completion.

And so if you're building a hospital and one wing is ready for occupancy -- or the main building is ready, and you're still building a wing, then we'd have interim payments in that sort of circumstance.

And we had, I think pretty good experience with making sure that the amount you're paying on the interim payment still leaves a lot of skin in the game for Project Co while they complete the rest of the work. So it would substantially underpay them for the work they had done to that date.

There is no equivalent of, you know, a piece of the LRT that you would open, that would go into operation. It sort of all goes into operation at once. And so amongst us, we came up with a milestone payment arrangement that would -- that was intended to kind of come close to that. And to tie it to at least major pieces of structural industry infrastructure, for instance.

KATE McGRANN: For someone who's not

familiar with how the City's budget would lead to a 1 desire to make interim payments; why is one linked 3 to the other? 4 ROBERT PATTISON: Oh, yeah. So if 5 Project Co borrows all of the money, and doesn't 6 get paid until substantial completion, then -- and if Project Co's borrowing rate is higher than that 7 8 of the City, the interest rate that they pay, then 9 there's an increase cost between the interest rate 10 the City -- I mean, I'm grossly simplifying it, I could be wrong, but this is my understanding --11 12 there's a cost difference between the interest the 13 City pays on that money, or the interest the City 14 will ultimately pay Project Co to carry that money. 15 And so if you don't finance, then 16 nominally speaking, you're spending less on 17 financing costs. Now, you know, again, just to be 18 clear, the reason you pay that is because of the 19 risk transfer benefit. 20 No, I get that a lot. 21 KATE McGRANN: Did you look to 22 precedent projects? Were you aware of other 23 projects, LRT projects or similar, where milestone 24 payments had been used when you were putting 25 together the milestone --

1 I don't remember. ROBERT PATTISON: 2. KATE McGRANN: Were there other options 3 for approaching interim payments that were being 4 used in the industry at the time that you were 5 aware of when milestone payments were selected? ROBERT PATTISON: I don't recall. 7 Again, this is many years ago. I can tell you that 8 we've moved towards interim payments on -- and it 9 might be on all of our projects -- I believe it's 10 on all of our civil projects. Essentially for 11 exactly the reason the City did it, it's figuring 12 out what's the sweet spot of financing enough that 13 Project Co has a bucket of skin in the game, and 14 not financing more than you need to, to reach that 15 objective. And that's always a judgment call. 16 So now we don't do it -- or I'm not 17 familiar with it having been done on a milestone 18 basis, but it's done based on, these days, I 19 believe it's done based on the amount of money 20 that's spent, effectively. And Project Co spends a 21 certain amount, gets underwater by x-dollars and 22 then we start coming in, or the public sector side 23 starts funding in. 24 Is that approach KATE McGRANN: 25 sometimes called the "earned value approach"?

1 Earned value is a ROBERT PATTISON: 2 specific way of quantifying, and I don't know if 3 that's what we -- and forgive me, it's been years 4 since I've been part of these discussions about how 5 to structure a deal. "Earned value" is a term 6 that's used, but I don't know if it's the term that 7 we use. 8 KATE McGRANN: To your knowledge, has 9 Infrastructure Ontario used the milestone payment 10 approach on any other LRT project that it's been 11 involved in? 12 I don't believe so. ROBERT PATTISON: 13 Yeah, I don't believe so. 14 KATE McGRANN: Do you know why that is? 15 ROBERT PATTISON: One of the things 16 that we learned on the Ottawa project was that if 17 the objective is to have Project Co underwater by a 18 certain amount, and if you're not actually getting 19 an asset with the milestone payment, then you're 20 just as well simply funding on the basis of how 21 much Project Co has spent. 22 And, you know, quite frankly, I think 23 we realized that tying milestones -- or tying 24 payments to milestones, didn't really give us 25 anything that tying it to spend wouldn't have.

1 KATE McGRANN: And is tying the 2 payments to spend allow you to hit that point where 3 the Project Co is underwater but not too 4 underwater? 5 ROBERT PATTISON: Well, you have the 6 same effect in both cases. But what we actually --7 what we actually saw on Ottawa is that 8 Project Co -- there were times where Project Co 9 would be progressing the work nicely, but because 10 of the way construction goes, you know, you make 11 hay where the sun shines. And sometimes you're an 12 inch short of the milestone as we've defined it, 13 even though you're actually making terrific 14 progress on the project as a whole. 15 And so we actually ended up rewriting a 16 couple of the -- or we might -- at least some of 17 them, it might have been many of them. 18 KATE McGRANN: Were there any concerns 19 on this project that the milestone payments 20 actually disincentivized overall project progress, 21 in that there was a reason to focus, focus, focus 22 on achieving a milestone; as opposed to focus on 23 advancing the project as a whole to completion? 24 ROBERT PATTISON: I don't recall that 25 being expressed as a concern on this project.

1 KATE McGRANN: Do you recall having 2 that concern yourself? 3 ROBERT PATTISON: I don't recall having 4 that concern on this project. It's a hypothetical 5 possibility, but I don't remember that ever being 6 an issue. 7 KATE McGRANN: With respect to the 8 milestones that were changed, were you involved in 9 the negotiations around the change of those 10 milestones? 11 ROBERT PATTISON: I don't think I was 12 involved in the negotiations, but I was certainly 13 involved with the City's deliberations about 14 whether to do it, and provided advice on that and I 15 think I -- I think I came to the view that --16 sorry. I know I came to the view that the 17 particular milestones as configured, didn't provide 18 any value. And so paying, as long as the City was 19 satisfied that financial tests had been met, was 20 the right way to go. 21 And so essentially it was, you know, 22 how much money is in the ground? There was the 23 right amount of money in the ground, and so 24 therefore, the payment should be made. 25 Any consideration of KATE McGRANN:

1 moving away from the milestones completely, at any point in this project, towards the approach that 2 3 you have described? 4 ROBERT PATTISON: I don't recall that 5 discussion. As I say, I don't recall if at a 6 certain point -- I just don't recall. 7 KATE McGRANN: Do you recall whether 8 RTG ever asked for a change in the approach to be 9 made from -- away from milestones towards 10 percentage of money invested, for example? 11 ROBERT PATTISON: No, I don't. 12 In your view, did the KATE McGRANN: 13 changes to the milestones that were made, affect 14 the role of the other milestone payments in the 15 project as incentives or otherwise? 16 ROBERT PATTISON: 17 KATE McGRANN: Why not? 18 As I say, I realized, ROBERT PATTISON: 19 or came to the view that the milestones -- casting 20 these as milestones, didn't add additional 21 protection. 22 In terms of calibrating KATE McGRANN: 23 the interim payments that are made on a project 24 like this, such that Project Co is underwater but 25 not too underwater. What is the importance of

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1
    ensuring that Project Co is not too underwater?
 2
                ROBERT PATTISON: I've never had a
 3
    discussion about that. I mean, again, keeping in
 4
    mind, we've had many projects in the course of our
 5
    time where Project Co has carried 100 percent of
 6
    the construction cost straight through completion.
 7
                So the only consideration that we've
 8
    had -- well, two considerations. One, is it
 9
    bankable? Can they get the loan?
10
                And two, what's the most -- what's the
11
    best use of taxpayer dollars? And so, you know,
12
    are we having them finance too much for the benefit
13
    we get, right?
14
                If, you know, pick a number.
15
    $300 million puts them at risk sufficiently, then,
16
    you know, to have them have 4 million [sic], 500
17
    million, 600 million, 700 million, at that point,
18
    you may be paying a premium that you don't need to
19
    pay.
20
                And this is always a matter of
21
    professional judgment. Again, there's no -- I
22
    don't think there's a under-over line where you'd
23
    say, "well, you're definitely protected here, and
24
    you're not protected there".
25
                KATE McGRANN: And to be fair, where
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1 you have projects where the private company is 2 carrying 100 percent of the risk to completion, 3 that is the plan from the outset of the project, 4 right? 5 ROBERT PATTISON: Right. 6 KATE McGRANN: And the company sets its 7 bid with that understanding, and all of the 8 arrangements are made around that structure, right? ROBERT PATTISON: Yeah. 10 KATE McGRANN: So they're not really 11 comparable to projects that are set up on an 12 interim payment basis? 13 ROBERT PATTISON: Well, no, they're 14 directly comparable. Because in both cases, 15 Project Co, they have an execution plan, they have 16 a financial model, they've got their equity 17 injection, they have the lenders putting in money. 18 All of that is planned in precisely the same way. 19 They need that interim substantial 20 completion payment on that day, they'll arrange 21 their lives to do that. 22 The only difference between that, and a 23 sort of arbitrary milestone, is that in this 24 case -- you know, in a hospital, if I'm opening the 25 main building of a hospital while a wing is still

1 under construction, I've used that lever to make sure that they deliver that building that I can use 3 on that day when they hand it over, right? 4 Whereas, again, on the LRT project, 5 there was just nothing that was being handed over. 6 It was still part of Project Co's construction 7 site, it was still under construction. You know, a 8 hole in the ground with the sides, with the 9 concrete poured, with the progress, but it's 10 progress towards Project Co's ultimate plan, it's 11 not something we can use. 12 KATE McGRANN: With respect to the 13 positioning of the interim payments to ensure that 14 Project Co is underwater, but not too underwater. 15 You mentioned you're looking at the best use of 16 taxpayer dollars. 17 So if you've got them taking on more 18 debt than is needed for leverage, that it be more 19 expensive to the taxpayer because of the interest 20 cost base? 21 ROBERT PATTISON: That's right. 22 KATE McGRANN: Any consideration about 23 the impact on Project Co's ability to complete the 24 project if it is put too underwater by the approach 25 to milestone payments and interim payments?

1 ROBERT PATTISON: Right. And again, 2 the notion is, you've got these, you know, 3 particularly on a project of this scale and 4 magnitude, you've got extremely sophisticated 5 experienced, financially astute, you know, several 6 members of Project Co are public companies. 7 They've got banks, they've got in fact -- you know, 8 typically on these projects, there's a club of 9 banks who put in. 10 You've got people putting vast amounts 11 of money at risk. We count on them to price it. 12 To price it properly, so that they can execute the 13 And that's like any, you know, any 14 construction contract that an owner is going to 15 put, that has a fixed price, you've always got that 16 auestion. 17 Have you bid the price properly? And 18 that's part of competitive tendering. And, you 19 know, I think it's a commonplace, that's not unique 20 to P3. And so the amount of financing that they're 21 carrying, it's just like any other cost they have. 22 It's up to them to manage their costs. And since 23 they know in advance what those financing costs 24 are, it's perfectly within their competence and 25 their accountability to do that.

1 I suppose this comes KATE McGRANN: 2 back to my question about projects where the 3 private partner carries 100 percent of the risk all 4 the way through. It's, you know about it in 5 advance, you can plan for it? ROBERT PATTISON: Yeah, exactly. Yup. 7 KATE McGRANN: With respect to 8 Infrastructure Ontario's membership on the 9 Executive Steering Committee. How did the 10 Executive Steering Committee go about making its 11 decisions? 12 ROBERT PATTISON: I don't recall what 13 the formal governance said about that. 14 KATE McGRANN: Do you recall if they 15 took a vote approach, for example? 16 ROBERT PATTISON: No, no. It wasn't a 17 vote approach. 18 KATE McGRANN: Do you recall if they 19 took a consensus approach? 20 ROBERT PATTISON: I honestly don't 21 recall. 22 KATE McGRANN: Would the Infrastructure 23 Ontario representative or representatives on the 24 Executive Steering Committee participate in the 25 decisions made by the Executive Steering Committee?

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1
                ROBERT PATTISON: We participated in
 2
    the discussions.
 3
                KATE McGRANN: What about the
 4
    decisions?
 5
                ROBERT PATTISON: I'm trying to think
 6
    about whether I can remember a particular decision.
 7
                Yeah, we didn't vote. We didn't have a
 8
           As I recall, the City Manager, who chaired
    veto.
 9
    the committee, it was sort of a -- that was the
10
    person who typically had the sort of the final
11
    word.
12
                 I don't know, and again, I don't know
13
    whether that person made the decisions, whether
14
    they could make a decision over the objection of
15
    somebody else, I just don't know that.
16
                Yeah, I honestly don't know what the
17
    formal mandate they had was. And again, decisions
18
    are the City's, decisions aren't IO's.
19
    understanding is, our role there was to provide
20
    input, and guidance, and participate in the
21
    discussion. But as I say, we didn't vote and
22
    didn't veto.
23
                KATE McGRANN: The City Manager --
24
    sorry.
25
                                   Yeah, sorry.
                ROBERT PATTISON:
                                                  Go
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1
    ahead, I'm done.
 2.
                KATE McGRANN: The City Manager, Steve
 3
    Kanellakos?
 4
                ROBERT PATTISON: At the time it was
 5
    Kent -- forgive me.
                KATE McGRANN: Kent Kirkpatrick?
 7
                ROBERT PATTISON:
                                   I believe so.
 8
                KATE McGRANN: And then followed by
 9
    Steve Kanellakos, I believe.
10
                ROBERT PATTISON: Yes, I believe so.
11
                KATE McGRANN: With respect to the
12
    City's decision to quarantee RTG's debt, was
    IO involved in providing advice on that decision?
13
14
                ROBERT PATTISON: We didn't have a
15
    formal mandate in respect of Stage 2. Myself and
16
    John Traianopoulos, and I will spell that name
17
    wrong, so I'll get it to you later, or I think
18
    you've got his name.
19
                John and I participated in some
20
    informal discussions with the City, which is
21
    typical. I mean, one of the things that, you know,
22
    were often called by public agencies, or wanting
23
    projects, or thinking about them. And, you know,
24
    we had informal discussions with him. And, of
25
    course, because of the fact that we've been working
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1 with the City, we knew the project, we knew 2 Stage 1, and we've been working with them for 3 years; that was a natural. 4 And so I don't think, you know, I 5 wouldn't characterize that as IO giving an opinion. 6 I'd characterize it as some spitballing and, you know, brainstorming and "what's the art of the 7 8 possible"? 9 KATE McGRANN: Had you seen this happen 10 on other IO projects at the time? 11 ROBERT PATTISON: Not that I recall. 12 KATE McGRANN: What was the topic of 13 the discussions with the City? 14 ROBERT PATTISON: So the fundamental 15 challenge is, you've got an existing LRT line that 16 you want to extend. I do not believe the line was 17 open at that time. As I recall, the City did not 18 want to have two lines end to end, you know, with 19 separate fleets, they'd have to get off one and get 20 on another. 21 And they, you know, for instance, for 22 very good reason, I think they only wanted to have 23 one maintenance and storage facility. And so the 24 question is: How can you structure a deal or deals 25 with them and/or with others, to get best value for

1 the taxpayer, while recognizing the fact that they're in the incumbent seat? You know, they are 3 the maintainer. Any trains that go on other tracks 4 are going to go on their tracks, and had to 5 interface with them. And it's a challenge. And it's a 7 challenge that's been recognized on projects 8 nationally and internationally. 9 KATE McGRANN: Was anybody else 10 involved in your discussions with the City other 11 than Mr. Traianopoulos, about this potential 12 decision? 13 ROBERT PATTISON: Anyone from IO? 14 Anybody at all. KATE McGRANN: 15 I believe the City ROBERT PATTISON: 16 had Norton Rose involved, Geoff Gilbert, I think 17 Brian -- well, Brian Guest was there. I believe 18 Remo Bucci from one of the consulting shops, I 19 think he's at Deloitte. And those are the people I 20 can think of. 21 KATE McGRANN: Norton Rose was there 22 providing legal advice? 23 ROBERT PATTISON: I assume so. 24 KATE McGRANN: What's Mr. Guest's role 25 in these discussions?

1 ROBERT PATTISON: Brian was -- well, he 2 was the one who originally approached me to have a 3 discussion about it. And so he was neck-deep in 4 trying to figure out how to solve that problem. 5 KATE McGRANN: And what expertise did 6 he bring to the table? Why is he involved in the 7 discussions? 8 ROBERT PATTISON: He was there on 9 behalf of the City. In terms of expertise, he had 10 been there through Stage 1. Brian is a generally 11 brilliant quy. 12 The sort of problem we're talking about 13 here is not an engineering problem, it's not a 14 legal problem, it's not a finance problem, it's not 15 an accounting problem. It's a multi-faceted 16 interdisciplinary tough nut to crack. 17 KATE McGRANN: Did you have any 18 discussions, you or anybody from IO as far as you 19 know, with the City about how this would change its 20 position vis-à-vis RTG with respect to Stage 1? 21 ROBERT PATTISON: Can you be more 22 specific? 23 KATE McGRANN: Would it put it in a 24 different position in respect of its private 25 partner in Stage 1 if it stepped in to guarantee

1 the debt? 2. ROBERT PATTISON: Sorry. Do we have 3 internal discussions, or do we have discussions 4 with RTG; what was the question? 5 Internal discussions KATE McGRANN: 6 So discussions with the City. 7 ROBERT PATTISON: Yeah. And I know the 8 topic was discussed, but I don't really remember 9 the ins and outs of the discussion. 10 KATE McGRANN: Do you remember if there 11 was any discussion about whether this would provide 12 the City with any additional leverage over RTG as 13 far as the Project Agreement, project more 14 generally? 15 ROBERT PATTISON: I don't remember 16 whether it was framed as providing more leverage. 17 I don't recall that. 18 Do you recall more KATE McGRANN: 19 generally whether there were discussions about 20 whether this would change the tools and options 21 available with the City to enforce compliance with 22 the Project Agreement? 23 T think so T think ROBERT PATTISON: 24 anytime you change a contractual arrangement, it 25 changes the tools that you've got.

1 KATE McGRANN: Do you recall being 2 involved in any discussions about the changes that 3 would result from this position? 4 ROBERT PATTISON: I know I -- I think I 5 was in the room for some of those discussions. 6 It's honestly a topic that got a little bit over my 7 head. 8 You know, my views on it would be 9 pretty superficial. So I may have expressed 10 opinions about it, I know it was a topic of 11 discussion, but it's not a discussion I had a lot 12 to offer. 13 KATE McGRANN: At the time that it was 14 being discussed, did you or anybody at IO have a 15 view on how this would change the relationship that 16 was put in place by the IO templates that were used 17 on this project? 18 ROBERT PATTISON: I believe John 19 Traianopoulos did. 20 KATE McGRANN: What was his view, as 21 you understood it? 22 ROBERT PATTISON: I wouldn't want to 23 paraphrase. 24 KATE McGRANN: Well, I'm not asking you 25 to paraphrase. I'm asking you what your

1 understanding was. 2. ROBERT PATTISON: Yeah, it's a hundred 3 questions, right? So which aspect of it in 4 particular? 5 KATE McGRANN: Well, I don't want to 6 limit your answer. I'm looking for your 7 understanding. 8 ROBERT PATTISON: Yeah, I'd be 9 paraphrasing a guess of a recollection. Because 10 again, just to put this in context. You know, John 11 never said to me, "all of this is crazy". 12 And I can't -- there's things I know 13 that he had reservations about. And there's things 14 that we agreed were sensible, things that he was 15 going to do. So as with anything else, right, in 16 any one of these discussions, it's always a 17 question of: What problem do you want to have? 18 KATE McGRANN: I have further 19 questions, but your counsel did have her hand up. 20 Is there something you wanted to say? 21 SARIT BATNER: No, I mean, I think 22 Mr. Pattison got it. You're also going to speak to 23 John, or you're going to be interviewing him next 24 week, so he can probably answer the question or 25 presumably many questions more directly.

1 KATE McGRANN: Just so I can understand 2 the basis on which you provide your views and 3 What did you understand the City would 4 potentially gain, in terms of ability to enforce 5 the Project Agreement if it stepped in to guarantee 6 the debt? 7 ROBERT PATTISON: I understood that it 8 stood to gain getting out from under the 9 requirement for lender consent. 10 And if there were other things to gain, 11 I don't know. But that's the one I'm aware of. 12 In terms of -- is it KATE McGRANN: 13 fair to say that in stepping into guarantee 14 RTG's debt, the independence of the lender that we 15 talked about earlier is effectively taken of what? 16 ROBERT PATTISON: I honestly don't know 17 what the structure was, and I'd be speculating. 18 I mean, if -- yeah, I'd be speculating 19 without knowing exactly what the structure was that 20 was proposed. 21 KATE McGRANN: Was this topic discussed 22 at meetings of the Executive Steering Committee? 23 I do not believe I ROBERT PATTISON: 24 was present if it was discussed at the Executive 25 Steering Committee.

1 KATE McGRANN: How did IO decide which 2 meetings of the Executive Steering Committee to 3 attend and which not to attend? 4 ROBERT PATTISON: I attended when I was 5 invited. 6 KATE McGRANN: Wasn't IO always invited 7 because it was a member of the Executive Steering 8 Committee? 9 ROBERT PATTISON: Yes, that's my 10 understanding. 11 KATE McGRANN: So did you go to every 12 Executive Steering Committee meeting? 13 ROBERT PATTISON: No, sorry. And there 14 were some that I would miss, there were some that 15 Derrick would go to. So we didn't always go, but 16 my understanding is, we were always invited. 17 KATE McGRANN: And I think you said 18 that you weren't present at any Executive Steering 19 Committee meetings where the decision to guarantee 20 RTG's debt was discussed; is that right? 21 ROBERT PATTISON: That's right, as far 22 as I know. And again, this is years ago. 23 KATE McGRANN: Even if you weren't 24 there, to your knowledge, was this discussed at 25 meetings of the Executive Steering Committee?

1	ROBERT PATTISON: Not to my knowledge.
2	KATE McGRANN: How many discussions do
3	you recall being involved in about this decision
4	before it was made?
5	ROBERT PATTISON: I couldn't say. It
6	was over a matter of weeks, I want to say.
7	KATE McGRANN: Over a matter of weeks?
8	ROBERT PATTISON: Yeah, that I was
9	involved in discussions about it. I don't think it
10	was months, maybe a very small number of months.
11	Again, it's a long time ago.
12	KATE McGRANN: Do you recall whether
13	there were any disagreements on whether to proceed
14	this way as opposed to taking another approach?
15	ROBERT PATTISON: I recall that John
16	had reservations about taking out the lenders. But
17	I don't I don't really know the ins and outs of
18	those objections.
19	KATE McGRANN: And that's John Traianopoulos?
20	ROBERT PATTISON: Traianopoulos, yeah.
21	KATE McGRANN: Are you aware of RTG
22	asking the City for its consent to waive some of
23	the liquidated damages payable by OLRT-C as a
24	result of the failure to meet the May 2018 revenue
25	service availability date?

1	ROBERT PATTISON: Does not ring a bell.
2	KATE McGRANN: Are you aware of any
3	requests that went to the City for its consent in
4	its role as guarantor of the debt?
5	ROBERT PATTISON: Sorry, run that by me
6	again.
7	KATE McGRANN: Let me try to break that
8	down a little bit.
9	So the lender's consent is generally
10	required for changes to the Project Agreement.
11	ROBERT PATTISON: Yeah.
12	KATE McGRANN: And when the City steps
13	in to guarantee the debt, did you understand that
14	the City is then in a position of providing consent
15	where the lender's consent would be sought?
16	ROBERT PATTISON: I have no idea.
17	KATE McGRANN: That's not something
18	that was ever discussed with you?
19	ROBERT PATTISON: I was aware of
20	discussions about whether they were going to do it,
21	but what they actually did, I have no idea.
22	KATE McGRANN: And when you say,
23	you were involved in discussions about whether
24	they were going to do it, and you don't know if
25	they did". What is the "it"?

1 ROBERT PATTISON: Taking out the 2 lenders in some way. 3 KATE McGRANN: You were never advised 4 as to whether that was done or not? 5 ROBERT PATTISON: I've heard that 6 that's what was done, but whatever they did, we 7 weren't involved in it at that point, so ... 8 KATE McGRANN: Who did you hear that 9 from, that that is what was done? 10 ROBERT PATTISON: I honestly don't 11 know. 12 I know John is aware of it in some 13 form, I might have heard it from him. I know I've 14 heard Brian Guest make reference to it in passing 15 in the years since. But who did I hear it from? Ι 16 don't know. 17 KATE McGRANN: Would a decision like 18 this, to step in, the City to step in and quarantee 19 RTG's debt, have implications for the views and 20 advice that IO may share on a going-forward basis 21 on the project? 22 Well, again, since we ROBERT PATTISON: 23 were out of the project by the time they went ahead 24 with Stage 2, it didn't affect anything because we 25 weren't giving advice by that point.

1 KATE McGRANN: I'm talking about 2 Stage 1. So RTG steps in to quarantee the debt on 3 Stage 1? 4 ROBERT PATTISON: Yeah. 5 KATE McGRANN: And so there's a change 6 to who's sitting in the lender's seat --7 ROBERT PATTISON: Yeah. 8 KATE McGRANN: -- with respect to 9 Stage 1? 10 ROBERT PATTISON: Yeah. 11 KATE McGRANN: Wouldn't that be 12 important information for IO to have as it 13 continues to have a seat on the Executive Steering 14 Committee and provide advice and engage in 15 discussions about the project? 16 ROBERT PATTISON: Yeah. And around 17 this time, and I can't remember when it was, the 18 City, as I recall, expressed the view that they 19 didn't feel they needed IO's input anymore. 20 I did stop attending ESC meetings. I don't 21 remember exactly when it was, but it was around 22 this time, maybe a little after, maybe a little 23 before. 24 KATE McGRANN: What led to that 25 decision on the part of the City?

1 I quess you'd have to ROBERT PATTISON: 2 ask them that. 3 KATE McGRANN: What did you understand 4 led to that decision on the part of the City? 5 ROBERT PATTISON: Well, all I will say 6 is, the deal was structured -- like the one big 7 piece of advice that I gave in the several years 8 that I attended ESC, was on the question of 9 rewriting the milestone payments. 10 No offence to me, but I think my 11 attendance at those meetings was becoming kind of 12 The deal was set, they were well done superfluous. 13 in the way of execution. They had what -- they 14 were confident, what certainly appeared to me, was 15 an excellent, you know, owner's team executing the 16 And, you know, they were all over it. 17 So I think there was just a feeling 18 that -- my feeling is that the benefit to having 19 somebody from IO in the room was pretty limited on 20 that particular project at that particular time. 21 KATE McGRANN: I see that my co-counsel 22 has appeared on the screen. And I had said that 23 this would be a collaborative interview, so I 24 wondered if she had a follow-up question that she 25 wanted to pose before I continue.

1 EMILY YOUNG: I did. I was wondering 2 whether the Memorandum of Understanding between the 3 City and IO was terminated at that point in time? 4 ROBERT PATTISON: I don't recall. 5 EMILY YOUNG: Do you recall that it 6 provided, I believe, for IO to continue to advise 7 the City, at least until operations started? 8 ROBERT PATTISON: I don't recall off 9 the top of my head. 10 EMILY YOUNG: Okay. I just wanted to 11 ask whether there was any element of oversight by 12 the Provincial Government that was behind IO's 13 involvement as well? 14 You described the decision to end IO's 15 involvement as entirely resting on the City, but 16 was there any sense in which the Province might 17 want IO to remain involved to be able to be sort of 18 another information provider to it? 19 ROBERT PATTISON: You'd have to ask the 20 Province what they wanted, but there was no element 21 of that in our mandate. We were explicitly and 22 expressly not a Crown agent for the purpose of this 23 engagement. 24 And, you know, it's interesting, the --25 I would say that to a large extent, the role of IO

1 during the implementation phase was an accommodation that the City made to us rather than the other way 2 3 You know, they felt, and we certainly had 4 no reason to disagree with this, that they were 5 fully competent to deliver the project. 6 their asset, they were the signatory, we were not 7 there on behalf of the Province, we were there, you 8 know, as a service provider to them. 9 And quite frankly, one of the reasons 10 we wanted to be involved was because we had other 11 transit projects coming, and we wanted to have 12 sight into those things. 13 So, you know, as I say, we had a very, 14 very light touch through all of that period. "All 15 of that period", meaning, from the time of 16 financial close, through our involvement. 17 KATE McGRANN: When did the City advise 18 IO that it no longer needed its advice? 19 ROBERT PATTISON: I don't recall 20 exactly when that happened. 21 KATE McGRANN: Generally, can you help 22 me out with it? 23 ROBERT PATTISON: I want to say '16, 24 '17, might have been '15. So somewhere fairly late 25 in the project.

1 U/T SARIT BATNER: We can give you 2 something more precise around that if you'd like by 3 way of undertaking. 4 KATE McGRANN: That will be helpful, 5 thank you. 6 What discussions preceded the 7 communication that IO's advice is no longer needed 8 by the City? 9 ROBERT PATTISON: I don't recall 10 specifically. In fact, I don't recall at all. 11 KATE McGRANN: How was this 12 communicated to Infrastructure Ontario? 13 ROBERT PATTISON: Sitting here, I don't 14 recall. 15 KATE McGRANN: Was it the case that 16 this decision by the City ended all of 17 Infrastructure Ontario's involvement in the 18 project? 19 ROBERT PATTISON: Again, I don't 20 remember whether it was before or after we were 21 having the discussions on Stage 2. It might have 22 been before, so if that were the case, then I'd 23 say, no. 24 KATE McGRANN: And just to be clear. 25 Was it the case that this decision ended all of

Infrastructure Ontario's involvement in Stage 1 of 1 2 the project? 3 ROBERT PATTISON: I believe so. 4 And again, you know, did I ever get 5 calls from the project team about this or that 6 issue? I don't remember when I last had a discussion with anybody on the project team. 7 8 Again, this is in the context of, I'm in a business where people regularly call me up and 9 10 say, "hey, Rob, have you seen this? What do you 11 think about that?" That sort of informal 12 So I can't remember the last time I discussion. 13 had one of those informal discussions with somebody 14 at the City. 15 KATE McGRANN: Prior to the City 16 advising Infrastructure Ontario that it didn't need 17 IO's advice anymore, did the City ever consult with 18 Infrastructure Ontario on the application of the 19 Project Agreement to issues, disagreements or 20 disputes that it was having with RTG? 21 I know those sorts of ROBERT PATTISON: 22 topics came up from time to time in ESC meetings, 23 and again, I'm not sure I'd characterize it as 24 disputes, but, "hey, what do we think the contract 25 says about X or Y issue?" I know I've had those

1 discussions, but I can't think of particular 2 examples. 3 So came up in ESC KATE McGRANN: 4 Was IO consulted outside of ESC meetings meetings. 5 on any issues, disagreements, disputes with RTG? ROBERT PATTISON: Yeah. And again 7 whether it was disagreements or disputes, I don't But I know I've had calls from time to time 8 know. 9 from the project director, or the person in charge 10 of the project, I don't know what the title of the 11 person would be. 12 I think there was Steve Cripps, and I 13 can't remember there was somebody else, you know, 14 again, informal calls, "hey, Rob, what do you think 15 of this?" I don't recall, "we've got this 16 dispute", you know, "we need help." I don't 17 remember anything like that. 18 So you don't remember KATE McGRANN: 19 what the topic of the request for advice or --20 ROBERT PATTISON: No, not -- no. 21 KATE McGRANN: Do you recall providing 22 any views or advice that were not followed by the 23 City? 24 Nothing I can think of. ROBERT PATTISON: 25 KATE McGRANN: And when the City

1 advised Infrastructure Ontario that it no longer needed its advice, did you have any thoughts, 2 3 questions, concerns in your mind about whether that 4 decision was made as a result of views, opinions or 5 advice that IO was sharing with the City? ROBERT PATTISON: That never occurred 7 to me, and I don't believe that to be the case. 8 KATE McGRANN: Can you speak to the 9 approach taken to the selection of the vehicle 10 provider for Stage 1? 11 ROBERT PATTISON: Can you be more 12 specific? 13 KATE McGRANN: So my first question is, 14 is this an area that you have knowledge of? I've 15 got questions about the PSOS, for example, or the 16 decoupling of the vehicle provider from the RFP 17 more generally. Is it a good idea to pose these 18 questions to you, or should I be asking somebody 19 else? 20 ROBERT PATTISON: Depends on the 21 question. I've got some recollections of it. 22 KATE McGRANN: Do you recall whether 23 there were any concerns on IO's part about the 24 level of specificity in the PSOS for the vehicles? 25 ROBERT PATTISON: Yes.

1 KATE McGRANN: Can you tell me about 2 those concerns? 3 ROBERT PATTISON: Yeah. So my view 4 was, and our view was, I think as IO generally, 5 that in an output spec, you try as much as possible 6 not to put engineering requirements in the output 7 spec. 8 Project Co has engineers, you know, 9 we've talked about that. So tell what the output 10 is that you want, and go and do it. 11 One of the challenges with putting 12 engineering requirements on the vehicle is that, 13 you know, if you change the vehicle, you're 14 changing the vehicle. 15 And my understanding, and I couldn't 16 give you an example of this, but my understanding 17 is that when you, you know, the vehicle is a 18 package that's provided by the vehicle 19 manufacturer. And if you impose a constraint in 20 it, it might impact something else, and so that's a 21 challenge. 22 KATE McGRANN: And what was IO's view 23 on the PSOS as it existed in the RFP that went to 24 market? Were there any concerns about the level of 25 specificity in that document?

1 ROBERT PATTISON: Yes. And we 2 implemented with the City what we called a "White 3 Paper Process", where we invited the bidders to 4 tell us where we were being too prescriptive. 5 KATE McGRANN: I understand that there 6 were also going to be design consultation meetings 7 as between the City and the vehicle provider --8 ROBERT PATTISON: Right. 9 KATE McGRANN: -- that was ultimately 10 And was one of the purposes of those 11 meetings to address any questions about 12 specificity, allow the vehicle designers to raise 13 alternate possibilities, and kind of embody what 14 you get out of a P3, which is the private company 15 bringing their best ideas to the table? 16 ROBERT PATTISON: Yeah, and I'll just 17 split one hair. Whether it was with the vehicle 18 supplier or whether it's with Project Co, and the 19 vehicle supplier is there with them, I don't recall 20 specifically. 21 I'd put it slightly differently. Well, 22 I put it differently. The design presentation 23 process is for Project Co to show the progress of 24 their design. And to -- and it's a part of our 25 standard process on the IO. And it's meant to give

1 the owner an insight into whether the bidders are interpreting the PA correctly, and applying the 3 PA correctly, and they're headed towards a 4 successful bid. You know, because the last thing 5 you'd want is somebody misunderstands the spec and 6 is noncompliant, and you lose a bidder over a 7 misunderstanding. That's a well established part of our 8 9 The process also, at the time and I 10 believe on Ottawa, includes the ability for bidders 11 to propose innovations, meaning, things that don't 12 comply with the output spec that can be proposed 13 and accepted. 14 And, the one thing that I believe was 15 new to this process, and it was an idea I had been 16 promoting for sometime, and I can't remember if it 17 was implemented because I suggested it, or it just 18 happened to be somebody else had the same idea. 19 But again, this White Paper process, it's an 20 analogy to what we do. Part of the in-market 21 process is, the bidders make comments on the 22 contract and the risk allocation. 23 This was, "tell us where we got the 24 output spec wrong. And where we've been too 25 prescriptive, or where we've otherwise done

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Robert Pattison on 5/6/2022 1 something that's going to lead to a bad result". 2. And that was successful. And I would 3 say as well, this wasn't a debate as much between 4 the City and IO, as between the -- is it CTP, the 5 engineers, the technical advisor and, actually, 6 folks within IO and folks within the City. 7 Sorry, go ahead. 8 KATE McGRANN: The design consultation 9 meetings, do they also, in addition to the 10 rationale that you provided, they also provide the 11 opportunity for the shake-out of any potential 12 issues with the Project Agreement, the PSOS, like 13 what you did with the White Paper? 14 ROBERT PATTISON: So the DPMs, the 15 design presentation meetings are for the most part, 16 I don't want to say exclusively, because the 17 conversation would sometimes go a little bit beyond 18 that. 19 But they're about the design and design 20 compliance and the progress of that. There would 21 be separate meetings about the PA, I can't remember 22

whether we had White Paper meetings. I know we had several -- when the White Papers came in, we had several very intensive sessions with it amongst the City, IO, CTP, about which recommendations to

1 accept. 2. But I don't recall whether we actually 3 had meetings with the bidders about their feedback 4 to the White Papers. 5 KATE McGRANN: It's my understanding 6 that Alstom as RTG's vehicle supplier, comes in 7 quite late in the process; is that accurate? 8 ROBERT PATTISON: I don't recall. 9 KATE McGRANN: Do you recall if Alstom, 10 as RTG's vehicle supplier, had the opportunity to 11 go through all of the different DPMs, White Paper 12 process, meetings with the City, etcetera, that 13 were envisioned for the vehicle provider for the 14 successful bidder? 15 ROBERT PATTISON: I don't recall. 16 EMILY YOUNG: If I can just jump in, 17 Kate. 18 I was wondering if Mr. Pattison can 19 clarify. When you previously said that the White 20 Paper process was successful; could you describe 21 what you mean by "success" there? 22 ROBERT PATTISON: Yeah, I think that 23 there were -- I think that there were things that 24 had been overly prescriptive in the output spec 25 when it went out the door, that were corrected.

1 Or sorry, "corrected" is the wrong 2 Where a more performance-based spec was word. 3 achieved, or where constraints that didn't need to 4 be there, were removed. So I felt, yeah, you know, 5 whether I agreed whether they want far enough, I'm 6 But I think, or as I recall, great not sure. 7 progress was made. And, you know, a lot of eyes 8 were on it, it was good debate, and some of the 9 things I was convinced, and some of the things they 10 were convinced as in any good professional debate. 11 Sorry, you're on mute. 12 EMILY YOUNG: Thank you. So it sounds 13 like you don't recall whether all of the concerns 14 that you had at the beginning about specificity 15 were resolved with that process? 16 ROBERT PATTISON: Yeah. And let me 17 just guibble with one thing. I'm not an engineer, 18 and so in my, you know, in my career, I've spent a 19 lot of time reading technical reports, for 20 instance, in my capacity as a lawyer. And so I'm 21 familiar with technical issues, but I'm not a 22 technical expert. 23 Typically, my issues would be expressed 24 as questions. And sometimes there would be great 25 scepticism behind those questions, and sometimes

```
1
    it's, you know, just a real, "hey, do you need this
    or not?"
 3
                 And so I'll, you know, I'll give an
 4
              As I recall, the output spec required
    example.
 5
    that the deadweight of the vehicles be not more
 6
    than 42,000 kilograms, or some number, in my memory
 7
    it's 42,000.
 8
                 And that was, as I recall, that was a
 9
             And I think -- I believe as a result of
    debate.
10
    the White Paper process, that was taken out.
11
    was a completely pointless constraint.
12
                 KATE McGRANN:
                                With respect to the
13
    maintenance payment mechanism for the maintenance
14
    period, I understand that there are penalties and
15
    deductions that are built into that maintenance
16
    payment mechanism that are intended to act as
17
    incentives on the maintainer; is that fair?
18
                 ROBERT PATTISON:
                                   Yeah
19
                 KATE McGRANN: Was it the intention
20
    that those penalties and deductions could outstrip
21
    the total monthly payment to be rolled over into
22
    the next month?
23
                 ROBERT PATTISON:
                                   Absolutely.
                                                Oh,
24
                Rolled over into the next month.
    excuse me.
25
                 I don't know about being rolled over
```

1 into the next month. But my understanding is that in this pay mec, as is typical, Project Co could 3 lose their entire monthly payment in a individual 4 month. 5 KATE McGRANN: Was it your 6 understanding beyond losing the monthly payment, 7 penlites and deductions could be racked up and 8 applied to the next month, such that as you move into the next month, day one, you are already --9 10 you're already suffering payments and deductions 11 before you've taken a step out the door kind of 12 thing? 13 What I do know is ROBERT PATTISON: 14 that certain points, so failure points, for 15 instance, which I believe moved towards default and 16 termination, those accrue in addition to financial 17 deductions being made. They're not penalties, 18 they're contractual deductions. 19 And whether default in one month in 20 terms of financial amounts would spill into the 21 other, that doesn't ring a bell. 22 KATE McGRANN: I'm not sure that I 23 understand the distinction that you're drawing 24 there. 25 ROBERT PATTISON: Right. So my

25

- 1 understanding is, so in any one month, you've got 2 pay back of capital, you've got an interest 3 payment, it's like a mortgage that's being paid 4 down. 5 So an amount for capital and interest. 6 You've got your maintenance payment for that month, 7 you've got -- you may have lifecycle payments. 8 in that month, once you pass a certain number of 9 points, all of that -- and this is where I'm not 10 sure. I may be excluding the lifecycle, but I'm 11 not sure. 12 But the finance payment, and the 13 maintenance payment, and maybe other things, you 14 lose them completely, you never get a chance to 15 recover. 16 In addition to that, there's a point 17 system which is, which informs that -- and I'm 18 not -- forgive me, I'm not an expert on the ins and 19 outs of the pay mec. But there's points that 20 accrue that go towards things like when a certain 21 number of points accrues, I can terminate the 22 PA for default, right? This number of points is 23 defined as a default under the PA. And how many 24 months that is, I don't know.
 - So that would carry over for want of a

1 better term from month to month, those accrue from month to month, but I don't know about the pay mec 3 cash deductions from month to month being affected 4 by that; it could be. 5 KATE McGRANN: So for the point system, 6 that doesn't restart at the end of the month? 7 ROBERT PATTISON: Again, sorry. I 8 tried to answer the question as framed. I don't 9 know, like the contract will say what the contract 10 said. 11 Okay. And you don't KATE McGRANN: 12 know whether the intention in preparing the payment 13 mechanism was such that the financial deductions 14 could be racked up beyond the monthly payment and 15 carried over into the next month and applied to the 16 next month? 17 ROBERT PATTISON: I am not aware of 18 that. 19 KATE McGRANN: How were the KPMs for 20 the maintenance payments selected? 21 ROBERT PATTISON: I believe that was 22 developed by a worker or work groups. People from 23 the City would have been involved in that, Remo 24 Bucci and people on his team would have been 25 involved in that, and John Traianopoulos would have

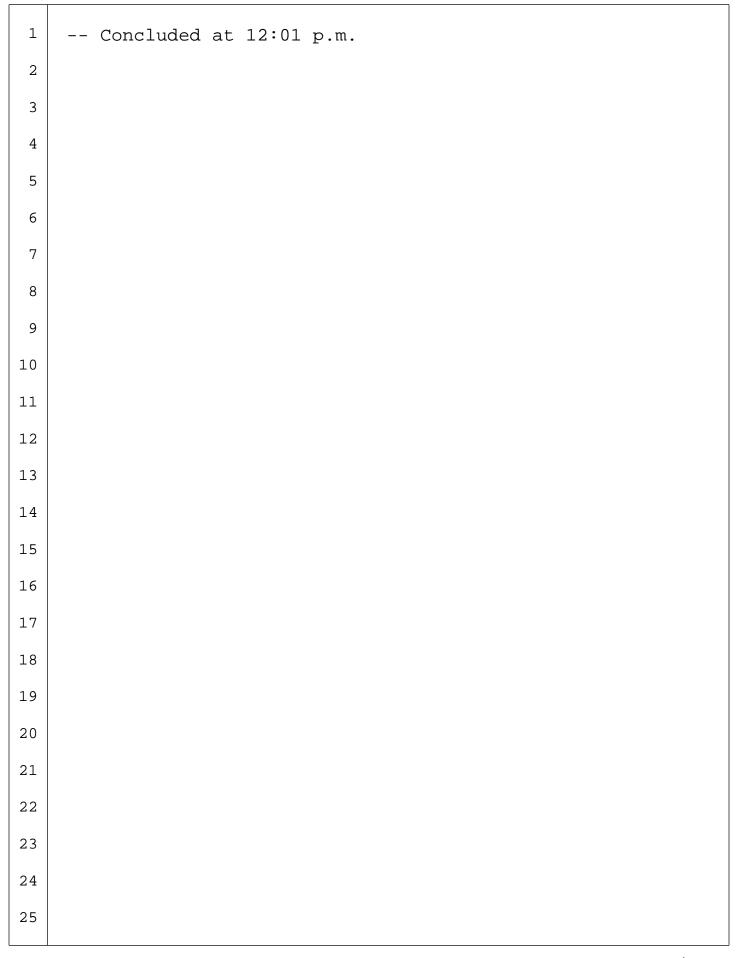
1 been involved in. 2. I might have -- sorry, I'm sure I was 3 kept apprised, and I may have had input into that, 4 but not in a level of -- not in any level of 5 detail. KATE McGRANN: The maintenance 7 obligations in the Project Agreement, it's my 8 understanding that those were largely subcontracted 9 from RTM to Alstom; is that consistent with your 10 understanding? 11 ROBERT PATTISON: I believe so, but I 12 couldn't point to a source for that. 13 KATE McGRANN: Let's come at it this way. 14 Was the possibility that RTM would 15 subcontract a large portion of its maintenance 16 obligations to a third party considered when the 17 Project Agreement was put together? 18 ROBERT PATTISON: I wouldn't find it at 19 all remarkable that they would do that. Let me put 20 it that way. But I don't recall. I don't recall 21 it being -- I don't recall a specific discussion 22 about that. 23 KATE McGRANN: Is that something that 24 IO would have seen on other DBM, DBFM projects it 25 had worked on?

1 ROBERT PATTISON: I mean, my 2 understanding is that maintenance services are 3 often and maybe always subcontracted out to a 4 greater or lesser extent. 5 KATE McGRANN: And subcontracted out to 6 one particular party, as opposed to a variety of 7 different parties? 8 ROBERT PATTISON: I don't have an 9 opinion about that. 10 KATE McGRANN: What was IO's experience 11 with that when you were working on this project? 12 ROBERT PATTISON: I couldn't speak to 13 IO's experience working on that. Or sorry, I 14 couldn't speak -- sitting here today, I don't know. 15 KATE McGRANN: Was there anybody in 16 particular at IO who was looking at how to 17 structure the maintenance component of the DBFM 18 in the PA? 19 ROBERT PATTISON: Not that I recall 20 specifically. 21 KATE McGRANN: This arrangement 22 involves interfaces between a number of parties who 23 don't have direct contractual relationships with 24 each other. 25 So, for example, OC Transpo as operator

1 of the system, and Alstom as the main maintenance subcontractor -- I can give you some others if you 3 would like -- but how were those relationships to 4 be governed? What thought was put into that when 5 the PA was being drafted? ROBERT PATTISON: I can't recall 7 specifically, other than the relationship -- other 8 than to say in our typical P3 project, the maintenance and the public service delivery, are 9 10 usually split exactly that way. 11 The owner is -- you know, the facility 12 exists to provide a public service. Whether it's healthcare for a hospital, or whether it's transit 13 14 for an LRT line. 15 And so in every case, Project Co is 16 building and maintaining a facility that will be 17 operated by the owner, and the owner wants to be 18 able to operate it, you know, safely and 19 successfully to deliver the program. So there's 20 nothing at all remarkable about that split. 21 And, you know, maybe I don't understand 22 the question. 23 KATE McGRANN: I think you do. 24 Did IO do anything differently on this 25 project, to account for the variety of

1 relationships that would be engaged in where 2 there's no direct contractual relationship, that it 3 had done on any of the other projects that it had 4 worked on. 5 Again, when you say ROBERT PATTISON: 6 the variety of relationships, you mean 7 subcontracted, maintainer and OC Transpo? 8 KATE McGRANN: Yes, that's an example 9 from before. 10 ROBERT PATTISON: And again, OC Transpo 11 is the City, so that's one. You know, the City is 12 one party. 13 You know, I don't think it would be --14 I don't recall it being at all different. 15 again, the theory behind DBFM is, the City deals 16 with one party, and that party organizes it the way 17 that they organize themselves. But there's a 18 contractual accountability that goes through that 19 one party, which is Project Co. 20 KATE McGRANN: I'll quickly check with 21 my co-counsel to see if she has any follow-up 22 questions on any of that. 23 EMILY YOUNG: Not on that point. 24 KATE McGRANN: The Commission has been 25 asked to look at the commercial and technical

```
1
    circumstances that led to the breakdowns and
 2
    derailments on Stage 1 of Ottawa's Light Rail
 3
    Transit project.
 4
                 Are there any other topics --
 5
                 [Virtual connection lost by the
 6
    Reporter].
 7
                 -- OFF THE RECORD DISCUSSION --
 8
                 KATE McGRANN:
                                Any other topics or
 9
    areas that you would suggest that the Commission
10
    look at in its investigation?
11
                 ROBERT PATTISON: Not that I can think
12
    of, no.
13
                                And the Commissioner has
                 KATE McGRANN:
14
    been asked to make recommendations to try to
15
    prevent issues like this from happening again.
16
                 Any specific recommendations or areas
17
    of recommendation that you would suggest be looked
18
    at as part of that work?
19
                 ROBERT PATTISON:
                                   None that I can think of.
20
                 KATE McGRANN: Counsel, did you have
21
    any follow-up questions that you wanted to ask?
22
                 SARIT BATNER:
                                No, thank you.
23
                 KATE McGRANN: We are at one minute
24
    past time, so we can go off the record.
25
```



1	REPORTER'S CERTIFICATE
2	
3	I, JUDITH M. CAPUTO, RPR, CSR, CRR,
4	Certified Shorthand Reporter, certify;
5	That the foregoing proceedings were
6	taken before me at the time and place therein set
7	forth; at which time the interviewee was put under
8	oath by me;
9	That the statements of the presenters
10	and all comments made at the time of the meeting
11	were recorded stenographically by me;
12	That the foregoing is a Certified
13	Transcript of my shorthand notes so taken.
14	
15	Dated this 9th day of May, 2022.
16	feedett 4. Caputo, CER, CRR
17	
18	NEESONS, A VERITEXT COMPANY
19	PER: JUDITH M. CAPUTO, RPR, CSR, CRR
20	
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